

# Life Stuff

News To Help You Save Time And Money

May 2020

## A Job Description for Moms

**Position:** Mom, Mama, Mother, Mommy

**Job Description:** Long-term team players needed for challenging permanent work in an often chaotic environment. Candidates must possess excellent communication and organizational skills and be willing to work variable hours, which will include evenings, weekends and frequent 24-hour shifts on call. Some overnight travel required, including trips to primitive camping sites on rainy weekends and endless sports tournaments in faraway cities. Travel expenses not reimbursed. Extensive courier duties also required.

**Mother's Day is  
Sunday, May 10th**

**Responsibilities:** For the rest of your life. Must be willing to be hated, at least temporarily, until someone needs \$5. Must be willing to bite tongue repeatedly. Also, must possess the physical stamina of a pack mule and be able to go from zero to 60 mph in three seconds flat in case, this time, the screams from the backyard are not someone just crying wolf. Must be willing to face stimulating technical challenges, such as small gadget repair, mysteriously sluggish toilets and stuck zippers. Must screen phone calls, maintain calendars and coordinate production of multiple homework projects. Must have ability to plan and organize social gatherings for clients of all ages and mental outlooks. Must be willing to be indispensable one minute, an embarrassment the next. Must handle assembly and product safety testing of a half-million cheap plastic toys and battery-operated devices. Must always hope for the best but be prepared for the worst. Must assume final, complete accountability for the quality of the end product. Responsibilities also include floor maintenance and janitorial work throughout the facility.

Get Some Tips At:  
[PlanYourArizonaMove.com](http://PlanYourArizonaMove.com)

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~ Dan

# Jam Session

Nothing tastes quite like toast with jam for breakfast or an afternoon snack with a hot mug of tea. With berries coming into season, this is the perfect time to try your hand at jarring some homemade jam.

This basic recipe comes from the *Masterclass* website:

- **Gather your ingredients:**
  - 1 pound fresh berries (your choice)
  - 3/4 cup granulated sugar
  - tablespoons fresh lemon juice
  - A pinch of salt
- **Create your jam:** Combine berries, sugar, and salt in a large, heavy-bottomed pot. Place the pot over low heat, dissolving the sugar. Increase to a high heat, bring to a full rolling boil while stirring and mashing fruit with a potato masher or fork. Add lemon juice; lower heat to a simmer, stirring often, until thickened and mixture clings to a spoon, about 20 minutes. Skim off and discard any residue that rises to the surface.
- **Make sure it is ready:** Take the pot off the heat and spoon a little jam onto the plate. Let sit for one minute, then push the blob of jam with a finger. Once the surface of the jam wrinkles, then it has set. If it's still liquidy, then continue to cook for a few minutes and test again.



- **Store your yummy jam:** Ladle finished hot jam into two clean 8-ounce jars, let cool completely to room temperature if storing in the fridge (up to one month).
- **An extra tip from the experts:** *If you don't have access to fresh berries, you'll have just as much success using frozen ones. Buy an extra bag and store it in the freezer for making raspberry jam on the fly.*

## WELCOME NEW CLIENTS

Here are some new clients who recently became members of my "Real Estate Family." Welcome to you all!

**+ Brian and Karin Kearney**

*(Referred by Bill Drummey)*

**+ Shawn Adcock**

*(Referred by Sue Conway)*

**+ John Letavec**

*(Referred by Drew Timm)*

**+ Steve Izer**

*(Referred by Bill Drummey)*

**+ Mitch Bricher**

*(Referred by Ken Bricher)*

**Thank you all for your trust** and support and allowing me to be able to work by referral instead of advertising.

## Want to Easily Find Other **Local Businesses** That Give Outstanding Customer Service?

Call me anytime for a referral to these services and/or any other you may need:

Handyman  
Sprinkler Repair  
Garage Doo  
Painter

Drywall  
Pest Control  
Probate/Estate Planning Attorney  
Sunscreens

Pool Service  
Air Conditioning  
Roofer  
Locksmith

## UP CLOSE AND PERSONAL

So, what have you been doing with your extra time staying at home as a result of the COVID-19 pandemic? We have been keeping busy in various ways. Both Kim and I have actually been quite busy with work. Kim has been working her usual day (at the hospital) and also helping out some extra days working from home. You can imagine how they have been preparing for the influx of patients and making sure they are well prepared. Other than the normal duties at home, I have been doing a little more juggling (3 balls) and trying to add a trick or two. We have also implemented game night, where Brandon, Kim, and I play a game or two in the evening. Kim has been cooking more which means I have been washing more dishes. I have also been reading through the narrative books of salvation history in the Bible, chronologically. The Bible can be confusing if you try reading the pages in order like other books from beginning to end. With the books of the Bible being organized by literary genre, you don't get too far trying to makes sense of the story by reading the books in order. But, just like any other book, once you know the plot and the story, it's easier to understand how the other stories (the non-narrative books) fit within the main story. If it's been a while since you've picked up your Bible, this might be a good time for some inspiration and reassurance. It may help you remember what to focus on during this time of COVID-19. Check out Philippians 4:4-9.

Have an awesome month.

*Dan*

## A Fisherman's Dream

Just a quick note to let you know how I can help you or anyone you refer to me.

Mitch was referred to Dan by his dad, Ken. Mitch was thinking of buying his first home a year ago, but he wasn't quite ready. He decided to put in on hold as he was heading back to Alaska where he is a fisherman for several months during the year. After coming back home, he was ready to start looking. Dan took him through the process at his own pace. He started by talking with a trustworthy lender that Dan referred to him. Once he had a handle on what he could afford, Dan created a personalized home-search website for him so he could see all the available homes in his price range, along with the specific features he wanted. Dan notified Mitch as soon as any new listings came on the market for sale that matched his criteria. After Mitch found the first home he liked, he made an offer. He and the seller could not come to terms on the offer, so Mitch continued to look. A short while later, Mitch found an even better home. It was nicely remodeled in a fabulous location inside a gated community. Dan helped Mitch create a winning offer, and soon after he negotiated an acceptance from the seller. Mitch was super excited. Hopefully Mitch's dad will be as excited when Mitch leaves for Alaska, as I'm sure he'll be top on the list to check on Mitch's new home.

If you know someone looking for a home in this competitive seller's market, just have them call me at 480-390-5380. I would be happy to help them just like I helped Mitch.

# A Trip Around the World

The *Top-10* website gathered the world's most popular museums that are all just a mouse click away. Try hopping online while you make a speakerphone call to friends and family to explore the museums together.

## 1. The British Museum (Art & Artifacts)

[britishmuseum.withgoogle.com](http://britishmuseum.withgoogle.com)

## 2. MOMA (Modern Art)

[artsandculture.google.com/partner/moma-the-museum-of-modern-art](http://artsandculture.google.com/partner/moma-the-museum-of-modern-art)

## 3. Smithsonian Museum of Natural History

[artsandculture.google.com/partner/smithsonian-national-museum-of-natural-history](http://artsandculture.google.com/partner/smithsonian-national-museum-of-natural-history)

## 4. The Louvre (Various Art)

[www.louvre.fr/en/visites-en-ligne](http://www.louvre.fr/en/visites-en-ligne)

## 5. The MET (Art & Culture)

[artsandculture.google.com/partner/the-metropolitan-museum-of-art](http://artsandculture.google.com/partner/the-metropolitan-museum-of-art)

## 6. The Guggenheim (Modern Art)

[artsandculture.google.com/partner/solomon-r-guggenheim-museum](http://artsandculture.google.com/partner/solomon-r-guggenheim-museum)

## 7. Rijks Museum (Dutch Golden Age Art)

[artsandculture.google.com/partner/rijksmuseum](http://artsandculture.google.com/partner/rijksmuseum)

## 8. Uffizi Gallery (Italian Renaissance Art)

[artsandculture.google.com/partner/uffizi-gallery](http://artsandculture.google.com/partner/uffizi-gallery)

## 9. Van Gogh Museum (Post-Impressionist Art)

[artsandculture.google.com/partner/van-gogh-museum](http://artsandculture.google.com/partner/van-gogh-museum)

## 10. The Getty [artsandculture.google.com/partner/the-j-paul-getty-museum](http://artsandculture.google.com/partner/the-j-paul-getty-museum)

## May Quiz Question

**Q:** *The most phone calls made on a single day in the year is \_\_\_\_\_?*

Everyone who texts, emails or calls in the correct answer by May 25th will be entered into a drawing for a free package of **toilet paper**.

**(480) 390-5380**

**[danazhomes4sale@hotmail.com](mailto:danazhomes4sale@hotmail.com)**

## April Quiz Answer

**Q:** *Where was the first case of COVID-19 reported?*

**A:** Wuhan, China

**Congratulations to Bonnie March.** Her name was drawn out of all of the correct quiz entrees, and she won a free package of **toilet paper!**

## The Kid Scoop

Brandon (17) is not quite sure what his first year of college will look like in this COVID-19 environment. Will he be sitting in a classroom or sitting at home on his computer taking his classes on-line? Time will tell.

Ryan (20) was working so diligently on his next YouTube video that he passed up a night out for ice cream in the park.

# Talk the Way Kids Listen

Most parents complain, at least from time to time, that their children don't listen to them. Shouting doesn't help, and chances are it will only aggravate the problem. Try these tips for forging better communication with your kids:

- **Get their attention.** Don't start talking if they're focused on something else. You may have to do something unusual—to reach a toddler having a tantrum, for example, trying giving his or her back a few pats or a tickle. For older children, singing a song may break through their wall of boredom or inattention.
- **Be brief.** Most kids don't want to listen to long lectures. When you have something to say, get right to the point. They'll get the message without feeling patronized or growing bored.
- **Write a note instead.** If your message isn't time-sensitive, try writing a note to your kids. They can read it at their convenience, and you'll be able to put more detail into it than you would in a brief conversation.
- **Stay positive.** Don't just assign chores and tell kids what they're doing wrong. Praise them and thank them so they won't



automatically tense up when you ask, "Can I talk to you for a few minutes?"

- **Set the right example.** When kids have something to say, give them your full attention. If you ignore them when they're trying to talk, they may do the same.

## Brain Puzzles

Brainteasers are good for honing your creative thinking. Try these to stretch your mind:

1. You are driving a bus with nine passengers. At the first stop, three people get off and five get on. At the second stop, seven people get off and four get on. At the third stop, six people get off and two get on. How old is the bus driver?
2. You have to choose to enter one of three rooms. Inside the first room is a team of ninjas hired to kill you. Inside the second is a tiger that hasn't eaten for three months. Inside the third is a raging inferno. Which room do you enter?

*(answers on the bottom of page 7)*

## Client of the Month

Congratulations to  
**John Letavec** on the  
purchase of your home!

Thank you,  
Drew Timm, for  
referring John to me.

## See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

**Just ask me! It's all part of  
my free, no-obligation  
HomeFinder Service.**

Email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

**(480) 390-5380  
danazhomes4sale@hotmail.com**

# Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
- ❑ Making the move easy on the kids
- ❑ Protect your home from burglars
- ❑ How to show your home
- ❑ Things you should know about moving
- ❑ How to stop spending money on rent and own a home instead

## **How to Order:**

- Call/Text Dan at 480-390-5380
- Go to Dan's website at [www.PlanYourArizonaMove.com](http://www.PlanYourArizonaMove.com)
- E-mail Dan at [danazhomes4sale@hotmail.com](mailto:danazhomes4sale@hotmail.com)

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**Go Green: Recycle This Newsletter!**  
*After you've enjoyed my newsletter, please recycle it by  
passing it along to a family member, friend, neighbor or coworker.*

# A Great Gift for College-Bound Kids

*The Richest Man in Babylon* is a book by George Samuel Clason which dispenses financial advice through a collection of parables set in ancient Babylon.

Through their experiences in business and managing household finance, the characters in the parables learn simple lessons in financial wisdom.

Originally a series of separate informational pamphlets distributed by banks and insurance companies, the pamphlets were bound together and published in book form in 1926.

At only 44,640 words (approximately 145 conventional pages), it's a quick read, filled with simple, time-tested advice, such as save a portion of all you earn. Give this gift early, so your teen has time to read it before heading out into the world on their own.

## The Dog Scoop

Buckley turned on the X-Box with his nose all by himself!

## Str-e-t-c-h at Your Desk

Feeling tight and sore? Here are five stretches you can do right at your desk:

- **The One Arm Hug:** Pull one arm across your body and place it on the back of your opposite shoulder.
- **Seated Back Stretch:** While sitting, reach both hands behind your back and around your chair.
- **Reach for the Sky:** Interlock your hands above your head, palms facing the ceiling, then push upward and elongate your spine.
- **Seated Spine Twist:** Cross one leg over the other, then twist your body toward the leg that is on top. Use the arm of the chair to push deeper.
- **Hamstring Stretch:** While sitting, straighten your legs and fold your body towards your toes.

Remember, these are only meant to provide a light stretch. Be sure to engage in regular activity that works for you and any health considerations you might have.

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### **Answers to Brain Puzzles from page 5:**

1. *Whatever you own age is, since you are the bus driver.*
2. *Room No. 2. A tiger that hasn't eaten in three months is dead.*

Robert and Sue say...

*"We were looking for a realtor who could not only move fast, but also could get the price we needed for our home. Dan took care of coordinating pool care, repairs of the roof, replacement of the air conditioning unit, and he even checked the mail for us!"*

See over 100 more rave reviews from actual clients at [www.PlanYourArizonaMove.com](http://www.PlanYourArizonaMove.com). Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at [danazhomes4sale@hotmail.com](mailto:danazhomes4sale@hotmail.com)

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**Life Stuff**

**Dan Kilde**

**Infinity & Associates Real Estate**

**2450 S. Arizona Avenue #1**

**Chandler, AZ 85286**

**480-390-5380**

**[danazhomes4sale@hotmail.com](mailto:danazhomes4sale@hotmail.com)**