

Life Stuff

News To Help You Save Time And Money

March 2024

What Are You Building?

An elderly carpenter was ready to retire. He told his employer of his plans to leave the house-building business and live a more leisurely life with his wife and extended family. He would miss the paycheck, but he needed to retire.

The contractor was sorry to see his good worker go, and asked if he could build just one more house as a personal favor. The carpenter said yes, but it became easy to see that his heart was not in his work. He resorted to shoddy workmanship and used inferior materials. It was an unfortunate way to end a dedicated career.



When the carpenter finished his work the employer came to inspect the house. He handed the front-door key to the carpenter. "This is your house," he said, "my gift to you."

The carpenter was shocked. If he had only known he was building his own house, he would have done it all so differently!

So it is with us. We build our lives, a day at a time, often putting less than our best into the building. Each day you hammer a nail, place a board, or erect a wall. Your attitudes and the choices you make today, build the "house" you live in tomorrow.

This story is a good reminder whenever I'm tempted to do less than my best!

Dan

Get Some Tips At:
PlanYourArizonaMove.com

INSIDE THIS ISSUE

- March Roundup
- Finding the Right Agent
- Don't Put This Down the Garbage Disposal
- Up Close and Personal
- Invest to Live
- Some Self-Checkout Lanes Are Getting the Pink Slip
- Spring Into Health, Naturally
- Free Reports
- Seniors Can Make a Difference Helping Animals
- The Dog Scoop
- In Case You Were Wondering...

March Roundup

March 8, International Women's Day:

Celebrates women's achievements globally.

March 14, National Pi Day: Celebrated with pie and math activities.

March 17, St. Patrick's Day: An Irish cultural and religious celebration.

March 18, Global Recycling Day: A global initiative aimed at raising awareness about the importance of recycling.

March 20, Spring Equinox: Marks the first day of spring in the Northern Hemisphere.

March 23, National Puppy Day: A day to appreciate and promote puppy adoption.

Finding the Right Agent

Remember that Dan can help find a trustworthy real estate agent anywhere in the country, and even the world. If you know someone wanting to buy or sell a home who does not have a connection to a real estate agent, Dan is happy to find someone that can help or even to just provide another opinion. Dan has connected people all over the country (and out of the country) who have successfully helped people find a home to buy, sell a home or vacant land, and even purchase a McDonald's franchise.

Call Dan at 480-390-5380 or email
danazhomes4sale@hotmail.com

Don't Put This Down the Garbage Disposal

Frustrating clogs and costly repairs -- that's what you'll get if you try to put the wrong things down your garbage disposal.

Here are some of them:

1. **Grease and oil:** Fat can solidify and clog your pipes, leading to unpleasant backups.
2. **Fibrous vegetables:** Celery, corn husks, and onion skins may seem harmless, but their tough fibers can wrap around the disposal blades and cause them to jam.
3. **Coffee grounds:** Although they may seem harmless, coffee grounds can accumulate and form a sludgy mess in your pipes, leading to blockages.
4. **Eggshells:** Despite their hard exterior, eggshells can create tiny granules that stick to the pipes and cause blockages over time.
5. **Bones and fruit pits:** Your garbage disposal is not equipped to handle these hard objects. They can damage the blades and motor and require costly repair or replacement.

Who Do You Know?

Who do you know who was recently married and might be looking to buy their first home? I am happy to talk with them and answer any questions about the home-buying process. Just have them call me at 480-390-5380 or email at danazhomes4sale@hotmail.com

"A best friend is like a four-leaf clover - hard to find and lucky to have." ~ Anonymous

Up Close and Personal

We went on a cruise at the beginning of this year to celebrate a couple of family milestones. Brandon graduated college from ASU and Kim retired from the VA Medical Center after 32 years! Five of us went: Kim, myself, Ryan, Brandon, and Kim's mom. The cruise ship was Royal Caribbean's Symphony of the Seas. It's one of the largest ships in the world with 17 passenger decks, and it's about 3 football fields in length. It was sort of like walking around at a big amusement park, except it was in the middle of the ocean. We went to the Caribbean and stopped in Jamaica, Haiti, and the Bahamas. In Jamaica, we took a tour that went to Ocho Rios, which is where Kim and I went on our 5th year wedding anniversary (almost 23 years ago). The stop in Haiti was Labadee, Royal Caribbean's private Island. That was a beach day with lots of food, drinks, and relaxation. Kim and I went on a mountain coaster (single car coaster) five times down a mountain and through the trees. We were like little kids running back to go again and again. Ryan and Brandon rode jet skis and took a boat tour with Grandma. When we got to the Bahamas, I was not feeling well so Kim was on her own for the tour we had planned. Ryan and Brandon enjoyed their time at a waterpark. Kim's mom spent time relaxing. Our time on the ship was super fun. We all enjoyed two Broadway shows, Hairspray and Flight, as well as the Aqua Theater show Hiro, and the 1977 Adventure ice show. Each night we all met for our evening dinner in the dining room where we had the same table with an ocean view and the same phenomenal wait staff every time. The food was amazing. The boys and I hit the casino a few times, Kim's mom enjoyed some shopping and time at the spa, Kim and I went down the ten-deck slide, Brandon and I zip lined over Central Park, I got my late-night pizza snack each night, and we all enjoyed the piano bar where Kim's mom got to participate by holding the harmonica for the piano player during those parts as he played and sang Piano Man. We also ordered a drink at the Bionic Bar where the robotic bartenders mix, shake, and serve your drink to you.

Have an awesome month. *Dan*

Invest to Live

Just a quick note to let you know how I can help anyone you would refer to me.

Linda was referred to Dan by her brother, Kurt. She and her husband were living in Kansas, but wanted to invest in a home in the Phoenix area. It would probably be a couple of years before they would occupy the home, so they would use it as an investment and rent it out until that time. Dan set up a search website for Linda so that she would have access to all of the listed homes for sale that met her criteria. She could view all of the listing details and see the photos for each listing. After a lot of looking online, she found one she wanted to make an offer on. Dan wrote a cash offer for them and got their offer accepted. In such a unique market, Linda and her husband bought their home at a price less than market value. The best part was that they already had built-in renters, with a lease already in place. The home was being taken care of exceptionally well by the current renters. Linda and her husband just need to collect the monthly rent until they decide someday to occupy the home themselves.

If you know someone who would like to find an investment home to buy, just have them call me at 480-390-5380. I would be happy to help them just like I helped Linda and her husband.

Some Self-Checkout Lanes Are Getting the Pink Slip

Self-checkout has enjoyed years of steady adoption. One study that examined 4.5 billion transactions found that self-checkout accounted for 38% of checkout lanes in 2021. But now, many retailers have begun to pause and even roll back self-checkout lanes.

Self-checkout was widely viewed to trim labor costs and speed up shopping, but the real-world costs might outweigh the savings.

In the U.K., Nigel Murray, managing director of high-end supermarket chain *Booths*, noted that customers complained about how slow the self-checkout process was and that the machines were impersonal and unreliable. The British supermarket chain is removing self-checkout from all but two of its more than fifty stores.

Target is piloting a program to limit self-checkout to ten items or less, essentially turning them into express lanes. Walmart and various other chains have announced plans to hire more cashiers.

So why is self-checkout failing to meet expectations? Among other things, checkout clerks are much more skilled than previously acknowledged. Customers buying produce, for example, often ring up the wrong produce on the checkout machines. To customers, a banana might be just a banana, but one banana might cost 25 cents and another a dollar.

Theft is another problem. Some customers might ring up a pricier organic avocado as a plain Jane avocado. Other customers forget to ring up some items in their carts.

On top of that, there are logistical hang-ups. For example, buying alcohol can all but shut down self-checkout lanes as clerks rush around to verify IDs.

Turns out, sometimes progress isn't progress. Shoppers can expect to see more human clerks in the not-so-distant future.

Keeping the Trust

A referral is sending someone you care about to someone you can trust. I appreciate your trust in me to serve your referrals.

Happy St. Patrick's Day

March 17th



Spring Into Health, Naturally

Spring, while a time of renewal and growth, can also bring its own set of health challenges, including allergies and changes in our bodies' responses to the warmer weather. To help you navigate this seasonal shift smoothly, here are five tips for staying healthy during spring.

These suggestions include traditional methods, a touch of Eastern medicine, and some lesser-known strategies to combat allergies and maintain overall well-being.

Stay Hydrated with Herbal Teas: As the weather warms, maintaining hydration is key. Opt for water or herbal teas such as nettle or peppermint, which can help alleviate allergy symptoms due to their natural antihistamine properties.

Incorporate Local Honey: Consuming local honey can potentially help build immunity against local allergens. The key is to start with small amounts well before allergy season peaks.

Practice Nasal Irrigation: Using a neti pot with saline solution can help clear out pollen from your nasal passages and reduce allergy symptoms. This practice, rooted in Ayurvedic medicine, is effective for sinus health.

Incorporate Anti-Inflammatory Foods: With spring's arrival, aim to eat more anti-inflammatory foods, such as leafy greens, berries, whole grains, legumes, nuts, and seeds. These types of foods can help mitigate inflammation caused by allergies and improve overall well-being.

Implementing these tips can help ease the transition into spring and make it a healthier, more enjoyable time.

WELCOME NEW CLIENTS

Here are some new clients who recently became members of my "Real Estate Family." Welcome to you all!

+ James and Danielle Jarczyk

(Referred by Mary Zemites)

+ Marisa Micio

(3rd time client)

+ Andy and Margaret Drenson

(3rd time client)

Thank you all for your trust and support and allowing me to be able to work by referral instead of advertising.

Please Don't Keep Me A Secret

Please take a moment and think about the next person you know who is most likely to buy or sell a home in the next six months. I need your help. I have great systems in place to give your referrals the world-class experience they deserve. Working by referral allows me to spend the necessary time needed with my clients, as opposed to using that time looking for new business. I can't do it without you! I promise to never pressure your referrals or make them feel obligated. You can call me at 480-390-5380 or email me their name at danazhomes4sale@hotmail.com.

Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
- ❑ Making the move easy on the kids
- ❑ Protect your home from burglars
- ❑ How to show your home
- ❑ Things you should know about moving
- ❑ How to stop spending money on rent and own a home instead

How to Order:

- ❑ Call/Text Dan at 480-390-5380
- ❑ Go to Dan's website at www.PlanYourArizonaMove.com
- ❑ E-mail Dan at danazhomes4sale@hotmail.com

Go Green: Recycle This Newsletter!

*After you've enjoyed my newsletter, please recycle it by
Passing it along to a family member, friend, neighbor, or coworker*

Seniors Can Make a Difference Helping Animals

Although loving animals can be a lifelong passion, for some people, being a full-time caregiver to one might not be realistic. But you still miss things like the warmth of a cat curled up on your lap or a dog coming for a head pat.

The Dog Scoop

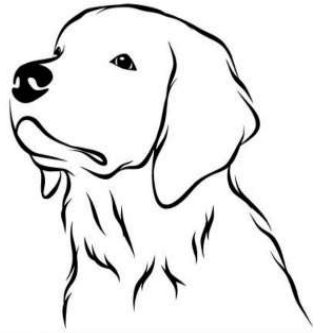
Buckley does well with his bath, but as soon as he is set free, he becomes a wet terror running through the house.

The good news is you can still have them. Animal shelters usually need volunteers, and seniors are answering the call. From adoption counseling to simply playing with the kittens, seniors can assist in various ways at shelters.

Adoption counseling involves guiding potential pet owners through the process, ensuring the right match is made between the animal and their new family. For pet lovers who prefer a more hands-on approach, spending time with the shelter's residents is a rewarding experience.

Playing with kittens, walking dogs, and providing much-needed companionship are a few simple ways seniors can brighten the lives of these animals.

Their presence brings comfort and joy to the shelter's inhabitants, making their stay a little less lonely. While prior knowledge of animal care is helpful, it is not a requirement.



Shelters often provide training programs for volunteers. The time commitment required varies depending on everyone's availability, but some shelters require a time commitment of around eight hours a week. The flexibility of volunteering allows seniors to contribute at their own pace, ensuring a balance between their personal lives and their dedication to animal welfare.

In Case You Were Wondering...

- A clear conscience is usually the sign of a bad memory.
- Change is inevitable, except from vending machines.
- Plan to be spontaneous tomorrow.
- When the only tool you own is a hammer, every problem begins to look like a nail.
- Experience is a wonderful thing. It enables you to recognize a mistake when you make it again.
- If you think nobody cares, try missing a couple of payments.
- The easiest way to find something lost around the house is to buy a replacement.
- The best way to forget all your troubles is to wear tight shoes.
- Life is not about how fast you run, or how high you climb, but how well you bounce.

Drew and Emily say...

"Dan is the Man!! Transparent, Efficient, Patient and Knowledgeable! Our home was listed and sold in our short timeframe for a job transfer. We were pleased with the final sale and Dan's commitment to our family in Arizona and now in our new home out of state. Thank you, Dan!"

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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