

Life Stuff

News To Help You Save Time And Money

June 2025

The Uncounted Promise

You've heard the saying, "Don't count your chickens before they hatch." It's one of those bits of wisdom we tend to brush off—until life reminds us why it stuck around. In today's fast-paced world, we often rush to experience results and define success by what we can measure. But that endearing phrase is a gentle nudge to slow down.

Each unhatched egg holds more than just potential; it holds a promise. Not a guarantee but an invitation. A quiet chance to nurture something without demanding immediate proof that everything will eventually work out. Yet, we find ourselves penciling in outcomes and charting the end before the beginning has had its moment.

Some of the most meaningful things in life unfold on their own time. Love, growth, creativity, and healing don't thrive under pressure or deadlines: instead, they need space, patience, and trust.

The kind of care that doesn't rush but simply shows up repeatedly.

What if we stopped counting and started tending?
What if we stopped chasing certainty and started honoring the mystery?

Life is a garden, not a scorecard—messy, unpredictable, and often slow to bloom.

Maybe the real measure of success isn't in how many chickens you end up with.

Maybe it's in how tenderly you hold the unknown, how willingly you trust the process and how bravely you believe in beginnings—even the uncertain ones.

Words of wisdom to ponder.....

~ Dan

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June Vibes and Dad-Wisdom

June is here—longer days, warmer nights, and a good excuse to fire up the grill. (Thanks, Dad.) It's also when we tip our hats to the father figures who've taught us everything from changing a tire to changing our perspective.



Their classic one-liners and quiet life lessons stick with us, sometimes more than we care to admit. This month let's celebrate the wisdom, the wit, and the well-timed dad jokes that helped shape who we are.

Here's to the guys who taught us how to do the hard stuff—and laugh along the way.

And if you haven't called him lately, then this is your sign.

Melbourne's Trees Are Getting Fan Mail!

During 2015, the city of Melbourne came up with a clever idea: give each of its 70,000 trees a unique ID number and an email address. The practical goal was to help citizens report fallen branches, damaged trees, or tree-related trouble. Each tree's email was linked to a database, making maintenance a breeze.

But then something adorable happened. People didn't simply send emails to report issues; they wrote to the trees. They sent love letters, shared life updates, and checked in on their leafy friends. One particularly lucky elm received a sweet note: "I hope you're doing well this autumn!"

Instead of shutting down the program, the city leaned into the fun and turned it into a PR success. Some emails even get replies (though Melbourne's city employees might wish the trees could type the responses).

Of course, these trees aren't actually scrolling through their inboxes, but that hasn't stopped people from sending a little love to their favorite branches!



May Quiz Answer

Q: Which country has the most natural lakes in the world?

A: Canada

No one called in with the correct answer, so Dan and Kim will have to go see a movie for date-night. 😊

Happy Father's Day – June 15th

Up Close and Personal

The boys got me a “Dad’s Story” memory journal this past Christmas. It’s a book with a lot of questions about my life growing up. It asks questions about my school years, jobs, hobbies, friends, etc. One question was about my friends when growing up and it made me think. Two really good friends have since passed away. My best friend in grade school and junior high was Eric. We played football, watched Packer games, went snowmobiling, collected and traded football cards, rode bikes, went skiing, built forts in the woods, and had a great time together. I remember the first time I spent the night at his house in 4th grade. My mom dropped me off in his driveway and it was really snowing hard. As soon as I got out of the car, snowballs came flying my way from his older brother who was up on their roof. That was a fun night running around in a snowstorm having a snowball fight with Eric’s brother and friend. Eric passed away at the age of 50. Another great friend was Debbie from high school. She was like a sister. We did a lot with our friends together. We went to school events, went out for pizza (probably my influence), went to DQ (probably my influence), put off our homework (probably my influence), and just had fun spending time together. Debbie passed at the age of 40. After moving to Arizona, I eventually lost touch with Eric and Debbie. But I was able to reconnect with both of them before they passed away. Cherish life, family, and friends. You never know what tomorrow brings.

Have an awesome month!

Dan

Let Me Double Check

Just a quick note to let you know how I can help you or anyone you refer to me.

Dan recently got a call from John, who he had met with some time ago regarding a small rental home he was thinking about selling. At that time, they discussed the value of the home and what it might sell for. John got busy traveling out of the country and put off selling the home. Nearly two years later, John mentioned to his property manager (who was a licensed real estate agent) that he was thinking about selling the rental home again. His property manager told him what he thought it might be worth and had offered to buy it from him. That price did not sound quite right to John, so he called Dan to see what he thought of the property manager’s offer price. Dan told him it was too low and that he would be able to sell it for quite a bit more. John listed it for sale with Dan at the price Dan suggested, and not long thereafter it was sold. The final price ended up being about \$30,000 more than what John’s property manager said it was worth. John is glad he made that \$30,000 phone call to Dan.

If you know someone who wants to sell for the highest possible price, just have them call me at 480-390-5380. I would be happy to help them just like I helped John.

Want Better Habits? Hang Out With Disciplined People

Your chances of losing weight increase when your friends are shedding pounds. Your work ethic improves when you admire and model yourself after a strong-disciplined individual. The same results apply to self-control: When you see others setting goals and sticking to them, you're more likely to do the same.

A study from the University of Georgia found that even thinking about someone who possesses good self-control can boost your ability to stay disciplined. This was the first study to demonstrate that self-control is contagious within social and work circles.

The effect is so strong that researchers discovered a simple flash of a name associated with high or low self-control influenced participants' behaviors, meaning that the habits and level of discipline of those around you—whether positive or negative—can subtly shape your own choices.

By exhibiting self-control, you can inspire and positively impact the people around you. If you stick to an exercise routine, then your discipline could encourage others to stay committed to their fitness, financial or career goals. Psychologists suggest that your example can help reinforce good habits in the people closest to you.

However, the opposite is also true. People with poor self-control can influence others negatively and spread such behaviors as unhealthy eating, smoking, or procrastination. Because humans naturally mirror the behaviors of people around them, these bad habits can take root if left unchecked.

Ultimately, the choice is yours. You can't blame your friend for your second helping of cake, but you can choose to surround yourself with people who inspire you to be better.

The good news? You don't need to overhaul your entire social or work life. Simply thinking about a disciplined individual—whether a friend, mentor, or historical figure—can strengthen your own self-control.

So, who will you let influence you in a positive way?

The Dog Scoop

Buckley ate some bird poop. I told him he's never going to get a date if he keeps that up.

Finding the Right Agent

Remember that Dan can help find a trustworthy real estate agent anywhere in the country, and even the world. If you know someone wanting to buy or sell a home who does not have a connection to a real estate agent, Dan is happy to find someone that can help or even to just provide another opinion. Dan has connected people all over the country (and out of the country) who have successfully helped people find a home to buy, sell a home or vacant land, and even purchase a McDonald's franchise. Call Dan at 480-390-5380 or danazhomes4sale@hotmail.com

June Roundup

National Running Day, June 4: A day designated as a way for runners to reaffirm their passion for running and encourage beginners to make a life-changing commitment to running.

World Environment Day, June 5: This day is to raise awareness and promote actions toward protecting the environment.

Father's Day, June 15: Honors fathers and father figures for their contributions to their families.

Juneteenth, June 19: "Freedom Day" is the oldest nationally celebrated commemoration of the ending of slavery in the United States.

Summer Solstice, June 20: This day marks the longest day of the year in the Northern Hemisphere and the official start of summer

See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

(480) 390-5380
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Seeds of Change

Stephen Ritz uses nature to connect with the students in the Bronx school district where he teaches, first by helping students use plants and flowers to cover up graffiti on the school grounds, then by bringing greenery into the classroom. Ultimately, the variety of plant life grown indoors led to the installation of tower gardens of edible plants.

Since starting this program, the students have become empowered to play a more active role in their nutrition. When they realized how much sugar was in the chocolate milk they were given during lunch breaks, they asked that it stopped being served to them. Now the meals they eat at school are prepared with ingredients that they grow. In the last three years, the school has harvested over 60,000 pounds of food.



Clever Jokes to Share

Q. What did Rosemary say when Sage proposed to her?

A. It's about Thyme!

Q. What is smarter than a talking dog?

A. A spelling bee.

Q. How does NASA organize a party?

A. They just planet.



For Buyers

In April, there was a crisis of “crisis” headlines, spurred by unexpected tariffs and market volatility. The end result was mortgage rates rising from 6.6% to 7.1%, which frankly is nothing new for the housing industry. In fact, mortgage rates were higher at 7.2% just last January and even higher last May at 7.3% without any headlines screaming “crisis.” Unfortunately, this time active buyers froze with indecisiveness and shock, resulting in an 18% drop in weekly accepted contracts for 3 weeks after the tariff announcement. Fortunately, the first few weeks of May saw a small recovery as some buyers woke up and got back to business.

For Sellers

Brace yourselves, some buyers have become drunk with power. Negotiations have evolved from repairs and closing costs to remodeling requests in some cases - asking to replace things that are functioning properly, but are simply not new or upgraded. Only 6 cities are left in sellers’ markets, and they’re not very strong. They are El Mirage, Apache Junction, Tolleson, Chandler, Avondale, and Fountain Hills. Interior cities Glendale, Phoenix, Paradise Valley, Scottsdale, and Gilbert all dropped from sellers’ markets to balanced markets over the past 30 days, joining Mesa, Tempe, Cave Creek, Anthem, and Laveen. The remaining 13 cities are still in buyers’ markets.

Commentary written by Tina Tamboer, Senior Housing Analyst with The Cromford Report
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Keep Your Marriage Fresh

Living happily ever after takes a lot of work, as Cinderella, Snow White, and Elizabeth Bennett undoubtedly discovered. But a long, happy marriage isn't a fairy tale or a romance novel. Here are some ideas for keeping your union strong:

- Compliment more than you complain. Nobody's perfect, but focus on the positive side of your relationship. Tell your spouse that he/she looks nice, say thank you, praise an accomplishment—keep the balance tilted toward good feelings.
- Fight fair. Keep things civil. Don't dig up past offenses. Avoid making accusations that begin with "You always . . ." or "You never . . ." And let the other person have their say without interrupting. You'll get your turn, and in the meantime, they'll lose some of their heated energy by having a full say.



Summer Solstice, June 20: Welcome the Longest Day

Thanks to daylight savings time, more of your waking hours will be in daylight on Friday, June 20. This date marks the summer solstice, the longest day of the year in the Northern Hemisphere. In Alaska, expect over 19 hours of daylight, while the continental U.S. will enjoy between 14 to 16 hours of sunshine.

In some parts of Norway, the sun doesn't set at all from approximately April 19 to August 23, and this phenomenon is observed similarly in parts of Canada, Greenland, Sweden, Finland, and Russia.

The term "solstice" derives from the Latin phrase for "sun stands still." Around the time of each solstice, the sun appears to pause in the sky, with little change in its noontime height for several days. At the poles, the sun rises and sets just once each year. During the six months of visible sunlight, the sun continuously circles the horizon and peaks at the summer solstice. Conversely, during the six-month polar night, the sun remains below the horizon.

Unexpected Fungus

Did you know that the largest living organism in the world is not a whale or an elephant, but actually a fungus? The *Armillaria ostoyae*, also known as the "humongous fungus," covers an area of 2,200 acres in Oregon's Malheur National Forest and is estimated to be about 2,400 years old. This giant fungus, which primarily lives underground, is made up of a network of thread like structures called mycelium that can spread over long distances and absorb nutrients from trees and other plants. It's an incredible example of the diversity and complexity of life on our planet.

David and Mary Lou say...

"Dan was eager to assist us and made our home buying experience a pleasant one. He listened to our concerns, gave us guidance, and answered all of our questions. Dan also followed up after the sale, making sure we were happy with our new home and that everything was to our liking. From our experience with Dan, I believe he would give you the same world class service that we received."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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