

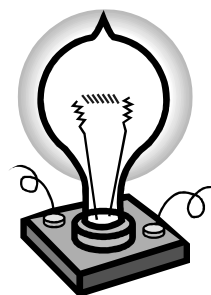
Life Stuff

News To Help You Save Time And Money

June 2011

He Found Great Value In Disaster

Thomas Edison (1847-1931) was possibly the greatest inventor who ever lived. He received more than 1,000 patents in his lifetime, many for items we take for granted today: the alkaline battery, the motion picture camera, the phonograph and, of course, the light bulb. There's a story that it took Edison more than 2,000 experiments before he got his light bulb to work. When a reporter asked him how it felt to fail so many times, Edison said, "I never failed once. I invented the light bulb. It just happened to be a 2,000-step process."



Edison opened his most famous laboratory in 1876 in Menlo Park, New Jersey. In December of 1914, the laboratory was virtually destroyed by fire. Although the damage exceeded \$2 million, the buildings were only insured for \$238,000 because they were made of concrete and thought to be fireproof. Much of Edison's life's work went up in spectacular flames that December night.

At the height of the fire, Edison's 24-year old son, Charles, frantically searched for his father among the smoke and debris. He finally found him, calmly watching the scene, his face glowing in the reflection, his white hair blowing in the wind. "My heart ached for him," said Charles. "He was 67 – no longer a young man – and everything was going up in flames."

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The next morning, Edison looked at the ruins and said, "There is great value in disaster. All our mistakes are burned up. We can start anew."

Three weeks after the fire, Edison completed his first phonograph.

Edison also said, "If we did all the things we are capable of, we would literally astound ourselves."

Dan

Go Green: Recycle This Newsletter! After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

Different Ways To Honor Dad

Fathers play a special, irreplaceable role in our lives, and Father's Day is a great time to let them know that. On June 19, skip the tie and tell all the special, irreplaceable dads in your life what they mean to you from the bottom of your heart. Some suggestions:

Write a letter thanking your father/uncle/grandfather/brother/son for all he's done and all he means to you. Read it in front of him and the whole family. You can frame it and even add photos or other mementos.

Create a thank-you book. Buy a small book of blank pages. On each page, write why you're thankful for him. For example, "Thanks, Dad, for all the help you provided on my algebra homework when I was a kid." Send it around to family members and invite them to contribute the reasons they're grateful.

Create a review of the dad's life. Get family members and friends to write down their memories, then assemble all the stories in a binder or scrapbook and present it to him.

Make a date. The most precious gift you can give or receive is *time*. Schedule some uninterrupted, relaxing, one-on-one time together to go for a walk, share a meal, catch a movie, or do whatever he'd most like to do.

Should We Ban Dihydrogen Monoxide?

A high school freshman won first prize at a science fair for his experiment demonstrating people's gullibility. He was attempting to show how conditioned we've become to alarmists practicing junk science and spreading fear of everything in our environment. In his project, the student urged people to sign a petition demanding strict control or total elimination of the chemical *dihydrogen monoxide* for the following good reasons:

1. It is a major component in acid rain.
2. It can cause severe burns in its gaseous state.
3. Accidental inhalation can kill you.
4. It contributes to erosion.
5. It decreases effectiveness of automobile brakes.
6. It's been found in tumors of terminal cancer patients.

He asked 50 people if they supported a ban of the chemical:

- Forty-three said "Yes."
- Six were undecided.
- One knew that dihydrogen monoxide is another name for...water.

Client Of The Month

Congratulations to my Client Of The Month, *David Singer*, who sold his home for cash in 5 days!

Congratulations David!
Thank you, Bob, for Referring David to me.

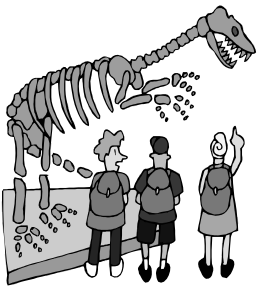
Have A Stress-Free Family Vacation

Summer's here, and that may mean it's time to hit the road for a vacation. Whether your idea of relaxation involves rock climbing or lounging by the pool, you can enjoy a stress-free trip (or at least minimize the hassles) with some basic planning:

Involve your children. Whether you're traveling with toddlers or teenagers, get them engaged in the preparations. Asking them what they want to see and do, and incorporating their wishes as much as possible, will lead to a smoother experience.

Pick your time. Flight delays and crowded airplanes won't improve the quality of your trip. When flying, your best bet is to travel Monday through Wednesday, early in the day. Fly direct if possible to cut the chances of your luggage getting lost, or having to drag your carry-ons from one end of the airport to the other.

Pack some snacks. Kids and adults get cranky when they're hungry. Carry along something healthy to eat: granola bars, raisins or other dried fruit, peanut butter crackers, and treats for when you or your kids need something special.



Schedule some downtime. Don't try to cram too many activities into the day. Rushing through one museum to get to the next one, and the one after that, will quickly grow exhausting. Allow some time to relax, watch TV, read, or take a leisurely stroll.

Keep some routine. For small children especially, maintaining some elements of a regular routine will keep things running smoothly. Bedtimes, regular meals, and normal rules of behavior provide a comforting sense of structure.

Be flexible. Expect delays, so they don't stress you out. And break the schedule when something more interesting comes up. If you want to spend more time in a museum that intrigues you, do it. You may not have the chance again.

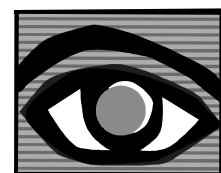
The Kid Scoop

Ryan (11) has informed me that he has over 200 Lego sets. I think that makes it more than just a hobby. I see an opportunity to turn his collection into a nice beginner college fund.

Brandon had his 9th birthday party, which started with kickball in the park. Then we moved to our house for some swimming, pizza, and a water balloon fight. We had 14 boys over. I'm glad his birthday is just once a year ☺

The Purpose Of Eyebrows

While a raised or lowered eyebrow can speak volumes in non-verbal communication, anthropologists believe that eyebrows were key to primitive man's survival. The arched shape diverts rain and sweat to the sides of the face. Both of these liquids could blur vision and impede an escape from predators.



UP CLOSE AND PERSONAL

Kim and I took a little trip up to Lake Powell for our 15th wedding anniversary. It was not quite the 5th year anniversary trip to Jamaica, or the 10th year anniversary pilgrimage trip to Europe, but it was a nice get-away. My parents watched the kids for our five-day excursion. We stayed in Page, AZ. The day we arrived to town, we wanted to take the Glenn Canyon Dam tour. The tour started at 3:20, and we got there right at the last minute with only two available spots left on the tour. Our adventure had begun. We also took a boat tour on the lake through two different canyons. The scenery was amazing. One of my highlights was taking a four-hour rafting trip down the Colorado River. That was very peaceful and a lot of fun. We even got a chance to take a bike ride on a trail around town. Other than that, we tried out the recommend restaurants in town. My favorite was the Canyon King Pizzeria. It's an old dinner-cruise boat that was on the lake for more than thirty years. It was in need of repair, so it was taken off the lake and sold. The new owner made some renovations and turned the boat into a restaurant. You actually sit inside the boat, just like when it was on the lake as a dinner-cruise. The pizza was delicious. I'm not sure what we'll end up doing for our 20th anniversary, but you can bet it will involve pizza.

Have an awesome month.

Dan

It's Good To Laugh A Lot

Are you laughing less often? Some surveys show that many of us are, indeed, laughing less often. In fact, over the last 12 years, the average response to the question, "When did you last laugh hard?" has fallen from a near-immediate answer to 30 seconds. It's gotten harder for people to remember the last time they had a good belly laugh.

Yet laughter releases endorphins, and an endorphin rush makes you feel better. So, rent a funny movie, go to a comedy club, visit humor websites, and laugh well and often. It will translate into better health and a better outlook on life.

Approach ATMs With Care

ATMs make getting your money easier – for you, and for thieves. One technique: a device called a "skimmer" attached to an ATM's card slot, which allows crooks to capture account information from your card's magnetic strip.

Experts recommend examining the ATM's card slot. Most slots have a flashing light, and if you don't see one, the machine may have been tampered with. The safest ATMs are in bank lobbies and other areas with constant video monitoring.

In addition, be sure to hide the keypad as you enter your PIN, in case a hidden spycam is watching your movements.

Changing Lives And Attitudes

The Special Olympics 2011 World Summer Games – the world’s largest sporting event for athletes with intellectual disabilities – take place from June 25 to July 4 in Athens, Greece, and will draw 7,500 athletes competing in 22 Olympic-type sports. Those athletes hail from more than 180 countries and will be joined by 3,000 coaches and officials, 25,000 volunteers, 40,000 family members and thousands of spectators.

Special Olympics originated with a day camp started in 1962 at the Rockville, MD, home of Eunice Kennedy Shriver, the sister of President John F. Kennedy. In just a few years more than 300 similar camps were serving children and adults with intellectual disabilities, and in 1968 the first International Special Olympics Summer Games were held in Chicago. The first winter games debuted in Steamboat Springs, CO, in 1977, and since then the winter and summer games have alternated, with two years between each.

According to the summer games’ website www.athens2011.org, the Special Olympics athlete oath is:

*Let me win!
But if I cannot win,
Let me be brave in the attempt!*



Special Olympics has been changing lives and attitudes for more than 40 years, so...Let the games begin! **Special Olympics**

How To Beat A Low Appraisal

Just a quick note to let you know how I might help you or anyone you refer to me.

David’s co-worker, Bob, referred him to Dan. David needed to sell his house because his employer was going to transfer him to a new data center in North Carolina. David was a regular seller, not being foreclosed upon and not having to do a short sale. The only problem was that David’s home was much nicer than all of the foreclosure homes around him. The buyer’s loan company would eventually have to have an appraisal done on the home, and with most of the existing sales being foreclosure and short sale homes, this would greatly affect that appraisal value in a negative way. Dan and David arrived at a price they were both comfortable with to list David’s home on the market. Dan generated a lot of interest in just a few days. Five days after it was listed, Dan managed to get a full price cash offer. Now there’s a good way to avoid having to worry about a low appraisal. The buyer did not need to do an appraisal since it was a cash offer. On top of that, it was sold “as is” so the buyer would not start to nickel and dime the seller after the home inspection. David didn’t know selling a home could be so easy.

If you know someone wanting to sell their home in a not so great seller’s market, just have them call me at 480-355-8011. I would be happy to help them just like I helped David.

Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
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How To Order:

- Call Dan at 480-355-8011
- Go to Dan's website at www.PlanYourArizonaMove.com
- E-mail Dan at danazhomes4sale@hotmail.com
- Fax to Dan at 480-355-9026

They're Stuck On You

The BAND-AID® Brand Adhesive Bandage is commonplace in medicine cabinets and first-aid kits around the world. It was invented in 1921 by Earle Dickson, an employee of Johnson & Johnson.

Dickson was concerned for his wife Josephine, who suffered frequent cuts and burns in the kitchen. They originally tried to wrap Josephine's wounds in gauze and adhesive tape, but the dressing usually fell off in a short time. Dickson tried placing some gauze in the center of a piece of tape, and covering the whole thing with crinoline to keep it sterile.

The invention worked so well for his wife that he took some examples to work to show to his colleagues. The company owner, James Johnson, caught wind of the idea, asked for a demonstration, and ultimately decided the company should manufacture them. And Dickson went on to have a successful career at Johnson & Johnson, becoming a vice president before his retirement in 1957.

time every day thinking about your health, your family and friends, and the advantages you have, instead of focusing single-mindedly on what you lack.

Just Get Going!

Mike Litman, co-author of the bestselling book *Conversations with Millionaires*, says there was a six- or seven-year period in his life when he had lots of great ideas – but he never did anything about them. He never followed through on anything.

Litman says he was 27 years old and very scattered. Even his own parents, he says, had their doubts about his future.

So what finally changed his life? Litman says it was throwing out the principle of waiting until everything was perfect before taking action. Instead, he says, he began following the “You don't have to get it right, you just have to get going” principle.

May Quiz Answer

Question: What is the only rock that floats in water?

Answer: Pumice.

Source: www.mii.org

Congratulations to Monika

Kassees. Her name was selected at random from all of the correct quiz entries, and she received two free Harkins movie passes!

June Quiz Question

**Who invented
chocolate chip cookies?**

Everyone who emails or calls in the correct answer by June 20th will be entered into a drawing for two free Harkins movie passes.

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Litman says this was the beginning of a great period of personal, professional and financial growth for him, and encourages people to ask this simple question: “What action step have I been putting off – because I've waited for it to be perfect – that I could start today?”

And then, of course, go do it.

“Fathers are who give daughters away to other men who aren't nearly good enough, so they can have grandchildren who are smarter than anybody's.” Paul Harvey

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Thank You!

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