

Life Stuff

News To Help You Save Time And Money

November 2022

Building a Dream

The construction of the Brooklyn Bridge in New York was truly an incredible accomplishment.

In 1863, a creative engineer named John Roebling had a dream for a spectacular bridge that would extend over the East River, connecting Manhattan Island to Brooklyn. However, bridge-building experts throughout the world told him to forget it – they claimed the project was impossible.

John convinced his son, Washington – a young up-and-coming engineer – that they could build the bridge. The father-and-son team developed the concepts needed to realize this “impossible” idea. With unbridled excitement and inspiration, they hired a crew and began to build their bridge.



The project was only a few months under construction when John died in a ferryboat accident. Three years later, misfortune struck the Roebling family again when Washington developed caisson's disease (also known as “the bends” or decompression sickness) – leaving him unable to walk or talk. Everyone working on the project believed the city would stop construction since the Roeblings were the only ones who knew how to build the bridge.

However, Washington's mind was as sharp as ever, and he still had a burning desire to complete the bridge. One day, an idea hit him as he lay in his hospital bed. Washington would develop a code for communication. Since all he could move was one finger, he touched the arm of his wife and tapped out the code to communicate with her.

For 13 years, Washington tapped out his instructions and with his wife acting as his voice, completed the spectacular Brooklyn Bridge.

– Adapted from liraz.com **Great story!.... Dan**

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PlanYourArizonaMove.com

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November Round Up

National Author's Day, Nov. 1. Write or tweet a thank you note to your favorite authors, purchase new and old books alike, or work on your own writing project.

National Nachos Day, Nov. 6. Pull out your favorite nachos dish or snack and raise a chip in honor of nachos creator Ignacio Anaya.

Armistice Day, Nov. 11. Commemorated every year to mark the armistice ending World War I, which took effect "on the eleventh hour of the eleventh day of the eleventh month" in 1918. It is a national holiday in France. In the United States, Nov. 11th was changed to Veteran's Day, to honor all Veterans of the uniformed services who served or are still serving

Thanksgiving Day, Nov. 25. Enjoy some turkey, stuffing, sweet potatoes, cranberries, or whatever you like. Just remember to give thanks.

How Do You Like Your Pizza?

Pizza may be many people's favorite food, but it's not without controversy. Take, for example, the debate about pineapple and anchovies. The *Food & Wine* website reports on a survey by *Slice*, a pizza ordering platform, in which consumers were asked to rate different toppings.

With more than 9,000 responses to *Slice's* poll of customers, pineapple emerged as the least popular topping, rejected by 54% who said it shouldn't be considered a topping at all. Anchovies turned out to have some fans, though, principally in the state of Delaware, where they're most popular - 63% of residents there are willing to include them in their order.

The Kid Scoop

Ryan (22) moved to Austin, Texas. Brandon (20) might be able to graduate college early after just 3 1/2 years. That would be next December!

One thing many people agreed on, however, was breakfast. The survey found that 53% of respondents would prefer a slice of cold pizza for breakfast over juice and eggs.



"Everyone thinks of changing the world, but no one thinks of changing himself." ~ Leo Tolstoy

November Quiz Question

Q: *What is the painting "La Gioconda" more typically known as?*

Everyone who texts, emails or calls in the correct answer by November 30th will be entered into a drawing for two free Harkins movie tickets. (current winner eligible after 2 months)

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October Quiz Answer

Q: *What country produces the most coffee in the world?*

A: Brazil

Congratulations to Alissa Rivera. Her name was drawn out of all of the correct quiz entrees, and she won two free Harkins movie tickets.

UP CLOSE AND PERSONAL

I have mentioned before that Kim and I were married in Jerome. People often ask, "Why Jerome?" It's a place we found when dating and we enjoyed taking trips there. It's usually been a day trip up and back home. But we recently spent a couple nights there at a Vrbo (vacation rental). We got a little different perspective of the town by staying overnight. Our place was right on Main Street, and the continuous traffic coming in and out of town during the day gets pretty quiet once the shops and restaurants close early evening. It really does become a ghost town at that time. Jerome is referred to as a ghost town because it went from a booming mining town of over 15,000 people in 1929 to about 50 people when the gold and copper mines closed in 1953. We had a chance to walk around and see parts of the town we had not seen before. We met a guy who owns a three-level vacation rental who showed us the top-level portion with an amazing view with a picture window overlooking the Verde Valley. He was looking for someone to manage his vacation rental for him in exchange for free rent in the place next door to his rental. Kim and I both thought that might be a fun thing to do someday. Just in case, I got a phone number 😊!

Have an awesome month!

Dan

Ditching the Rental Business

Just a quick note to let you know how I can help you or anyone you might refer to me.

Mary Ann contacted Dan over twenty years ago asking for a property manager referral for her vacant rental home. Dan was able to refer someone to her, and it had been rented from that point on until she decided to get out of the rental business. She had developed a close relationship with her property managers who were a husband-and-wife team. When it came time to sell her rental, Mary Ann felt obligated to have them list her home for sale. After a couple of months on the market, she realized this was a mistake. She noticed some inaccuracies in the listing and had few showings and no offers. She ended up cancelling her listing and called Dan. Without losing any time off the market, Dan had her home re-listed with his complete detailed marketing plan in place. Mary Ann's home was soon sold to a cash investor. Mary Ann really did not want to make any repairs to the home, so Dan was sure to negotiate that into the contract. When selling your most valuable possession, don't just use someone "who you know" out of obligation. Rather, use someone "who knows." That way, you'll have a much better chance for real success.

If you know anyone who might be in need of someone "who knows" how to get their home sold, just have them call me at 480-390-5380. I'd be happy to help them just like I helped Mary Ann.

Message Received... Maybe

When people don't understand what you're trying to share with them, they might get frustrated. You may wonder why they aren't comprehending something that seems relatively simple. This is called the curse of knowledge, as is spelled out in this story...

Elizabeth Newton was studying at Stanford University in 1990 when she set up a simple experiment. She divided students into two different groups: tappers and listeners. Tappers were asked to tap out a simple song that everyone would know, and listeners had to guess the song.

She asked tappers to take a guess ahead of time on how many people would guess correctly and they predicted that about half would get it right. When they tapped it out, though, only 2.5% got it right. Listeners were only hearing tappity tap, but tappers (internally) were hearing the whole song.

The point is this: when we have any type of information that we're conveying to someone else, the tapper always knows more than the listener and has the bigger picture.

Pet Insurance on the Rise

The North American Pet Health Insurance Association reports that total premiums for pet insurance have hit a new level, reaching \$2.59 billion in 2021.

In the United States, pet insurance increased 30% for 3.9 million pets. The most common coverage was for accident and illness plans. Accident and illness premiums for dogs came in at \$583 yearly. For cats, the yearly average premium was \$342.



Repetition

The owner of a neighborhood coffee stand, Jon, noticed that people would complain about the same problems every day on their way to work.

One day he told a joke, and everyone roared with laughter. The next morning, he told the same people the same joke and only got a few chuckles.

By Thursday, he'd told the same joke over and over; nobody was laughing anymore. Friday, he merely smiled at all of his customers and mentioned that just as you can't tell the same joke and get the same laugh, you can't always cry over the same problem. He went on to tell them that he was sure today would be a great day.

On Monday, nobody had a single complaint.

Client of the Month

Congratulations to Andrew Knoblach on the purchase of your home!

Thank you for allowing me to help you with your purchase.

Empowerment

You can “empower” an employee to carry out a task, but whose fault is it if he or she fails? Managers and employees share equal responsibility for making empowerment successful. Here’s what each of you has to do:

Employees:

- **Show your interest.** If you feel ready to take on more responsibility, discuss available opportunities with your boss. You’ll be able to clarify what kinds of decisions you can be empowered to make and when you should seek advice from your manager.
- **Suggest a trial.** Convince your leader of your abilities by offering to handle one or two responsibilities on a trial basis. This will let the boss see what you’ve got and give you the freedom you crave.
- **Understand your leader’s needs.** Remember that your boss may have to justify your decisions and actions to other people. A surprise could make your boss look bad.

Managers:

- **Analyze your attitude.** How important is control to you? Pay attention to what you delegate and what you handle on your own. Are you allowing your workers to develop their skills, or preventing them from moving forward?
- **Explain your priorities.** Explain to employees why you need to perform certain tasks by yourself. Be sure your reasons have a solid business foundation beneath them.
- **Practice.** Look for opportunities to delegate tasks whenever you can. Make sure you’re empowering people to do meaningful work, not just unpleasant jobs you want to avoid. It will get easier the longer you do it.

Carve Your Turkey with Flair

Follow these 5 simple steps for successfully carving your holiday turkey.

1. Let your 10-pound (or bigger) turkey stand at room temperature for 10 to 20 minutes after cooking and before slicing. This allows the juices to distribute evenly throughout the turkey.
2. Slice or carve the turkey on a sanitized cutting surface. Knives, pans, and covers should be sanitized, too.
3. After 10–20 minutes holding time, carve the turkey into major sections, i.e., breasts, thighs, drumsticks, and wings.
4. Cover with foil or plastic film to retain heat and moisture to minimize the possibility of contamination. Hold at 140° F or higher in a hot holding device like a cabinet or steam table. Your turkey should be at least 140° F when placed in the holding pans.
5. Slice the sections into serving pieces, arrange them on a plate, and add garnish. Enjoy!

Just 96 Seconds!

Now that the real estate market has become more balanced with an increase in home inventory, buyers have more time to react before making an offer. And, sellers are still able to take advantage of increased home prices.

I am happy to set up a personalized home-search website for anyone considering buying a home. They will have access to all of the listed homes for sale that match their desired criteria. It's a great way to monitor home prices and see the newly listed homes for sale.

For anyone considering selling their home, I am happy to give a complimentary analysis to let them know how much their home might sell for in the current market.

Please take 96 seconds to send me your referral (really, I timed it...just 96 seconds!).

A referral is sending someone you care about to someone you trust.

I promise I'll be short (and friendly) and just ask if they'd like more information.

You can use the address below, call/text me at 480-390-5380, or email danazhomes4sale@hotmail.com.

Thank you.

Dan

Just 96 seconds! Send to Infinity & Associates Real Estate: Attn: Dan Kilde 2450 S. Arizona Ave., Suite #1 Chandler, AZ 85286

Your Name	Their Name	Their phone/email
How you know them and any other helpful information		Their address (optional)



On Gratitude

Gratitude unlocks the fullness of life. It turns what we have into enough, and more. It turns denial into acceptance, chaos to order, and confusion to clarity. It can turn a meal into a feast, a house into a home, a stranger into a friend. Gratitude makes sense of our past, brings peace for today, and creates a vision for tomorrow.

– Melody Beattie

This Thanksgiving

Count your blessings instead of your crosses;
Count your gains instead of your losses.
Count your joys instead of your woes;
Count your friends instead of your foes.
Count your smiles instead of your tears;
Count your courage instead of your fears.
Count your full years instead of your lean;
Count your kind deeds instead of your mean.
Count your health instead of your wealth;
Count on God instead of yourself.

Thanksgiving Dinner...

May your stuffing be tasty, may your turkey be plump.
May your potatoes and gravy have nary a lump.
May your yams be delicious, and your pies take the prize.
And may your Thanksgiving dinner stay off your thighs!



The Dog Scoop

Buckley turns 70 years old this December. Or, in human years, he'll be 10. I'll have to check and see if his food is eligible for a senior dog discount.

How to Share Your Gratitude

While preparing Thanksgiving dinner, pass out slips of paper to those gathered for your feast. Invite each person to list three things they're thankful for. Then, while eating dinner, give each person the opportunity to read his or her list out loud. Don't be surprised when your lists bring out many emotions (happy, sad, thoughtful, tears, smiles, laughter) but most of all, your love for one another.

"To ensure good health: Eat lightly, breathe deeply, live moderately, cultivate cheerfulness, and maintain an interest in life." ~ William Londen

See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

(480) 390-5380

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Al and Helen say...

"We have known Dan for many years and he has kept in touch and even remembered our birthdays and anniversary dates and has always taken the time to send a congratulatory note. In our real estate dealings with Dan, we never had a worry because Dan is so professional and knowledgeable of the real estate market. He is extremely well mannered and has always displayed a positive attitude...about everything! We would highly recommend Dan as he is a true professional."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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