

Life Stuff

News To Help You Save Time And Money

May 2017

Reviving Frank Lloyd Wright

According to online magazine, *Dazeen*, an organization called the Frank Lloyd Wright Revival Initiative has big plans to resurrect the architect's demolished or unbuilt projects.

The first project scheduled will be the visitor's center for Banff National Park.

Originally commissioned in 1911, the Banff visitor center was finished in 1913, but due to frequent flooding in the area, it was demolished in the late 1930s. Now, the Frank Lloyd Wright Revival Initiative wants to bring back the unique design.

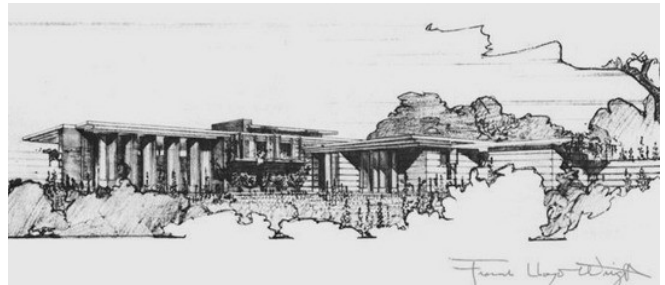


Image from Public Domain

Frank Lloyd Wright (born Frank Lincoln Wright, June 8, 1867 – April 9, 1959) was an American architect, interior designer, writer, and educator, who designed more than 1,000 structures; 532 of which were completed.

What makes Wright's structures so unique and timeless is their harmony with humanity and the environment, a philosophy he called 'organic architecture'.

This philosophy was best exemplified by Fallingwater (1935), which has been called "the best all-time work of American architecture." Wright was a leader of the Prairie School movement of architecture.

Wright went so far as to coin his own term: 'Usonian'. Wright proposed the use of the adjective Usonian in place of American to describe his particular New World character of an American landscape—distinct and free of previous architectural conventions.

~ Dan

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A Mother's Day Story

Many years ago, my mother who lived in Nigeria, became a widow. The life she had imagined for herself as a young girl quickly evaporated. She tried moving on, finding a life with her extended family, but she was always worried, always despondent.

When offered the opportunity, soon after I was born, she gave me up for adoption. An international adoption agency placed me with a family in Canada.

Some might think my mother was weak; others might call her selfish. Many call her an opportunist, looking for a way to have her children raised in comparative luxury.

I think none of these things. Instead, I'm grateful for the life I have and to have a mother who sacrificed our relationship to give me a chance at a better life. She is courageous. She is my mother, no matter who raised me. I carry her courage inside me as all children of mothers do.

A mother is one to whom you hurry when you are troubled. ~ Emily Dickinson

Why Can't I Have A Boss Like That?

Once there was a lab technician, named Sam. Sam had forgotten to open a critical valve on a piece of equipment he was using. The pressure built up in the system and caused it to malfunction. The resulting damage cost \$250,000 to repair.

The next week, Sam's boss called him in to talk about it. Sam had already cleared his workspace, figuring that he was about to get fired.

Sure enough, his boss started grilling him, asking why he didn't do a proper check of the equipment first, and reviewing his past performance.

Then the boss said, "Alright. Get back to work and don't let it happen again."

Sam was momentarily stunned. "Am I not getting fired?" he said. "I thought that's what you were going to tell me."

His boss said "No way! I just spent \$250,000 teaching you a lesson you'll never forget. Why would I fire you now?"

May Quiz Question

Q: *What goes up when rain comes down?*

Everyone who emails or calls in the correct answer by May 25th will be entered into a drawing for two free Harkin's movie tickets.

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April Quiz Answer

Q: *What is an Easter egg in a movie?*

A: *A media **Easter egg** is an intentional inside joke or hidden message inside of a media work.*

Congratulations to **Mike Quinlivan**. His name was drawn out of all of the correct quiz entrees, and he won 2 free Harkin's movie tickets!

Mother's Day is Sunday, May 14

UP CLOSE AND PERSONAL

We have a big tree in our front yard that gets really messy different times during the year. It drops all of the old growth for a few weeks and makes a big mess in the lawn and driveway. Then in the spring when it starts forming new growth, little cotton balls fall and blow all over for weeks. They cover the yard, driveway and blow into the street and neighbor's yard. I can stand there and shake the branches and it looks like it's snowing. After the cotton balls drop, the big brown pods fall and make a daily mess for several more weeks. I have thought about getting rid of it many times, but it's such a nice shade tree. It's great to hang Christmas lights on with its twisty and curvy branches. It's really quite beautiful once filled with new growth. I think our lives are similar to this tree. We all create messes in our lives at different times with things we say or do, and later have to clean them up with an apology or changing our own behavior or bad habits. Then there are times we blossom by encouraging others or helping someone who is in their own mess or someone less fortunate than we might be. I think we all have the potential for new growth. I would hate to be cut down when I'm in a mess, so I think I'll look past this tree's messy side for now and know that something better is coming in the weeks to follow. The next time you see a mess in someone, try to encourage new growth before cutting them down.

Have a mess free month.

Dan

Free Money?

Just a quick note to let you know how I can help you or anyone you might refer to me.

Bill and Frances referred Julie to Dan. Julie wanted to buy a home, so Dan met with her to go over what she could expect in the home-buying process. Dan also referred a trustworthy lender who could help with her financing. After getting the specifics of what she wanted in a home, Dan set up a personalized home-search website which gave her access to all of the listed homes for sale that met her specific criteria and price range. She could see the listing details and pictures for each home for sale. Her website updated minute by minute, keeping her informed of any new listings as soon as they came on the market. Soon thereafter, Julie found her dream home and had her offer accepted by the seller. She ended up getting a loan in which her down payment was paid for with a grant that would not have to be repaid. In addition, Dan negotiated for the seller to pay for all of her requested repairs as well as the majority of her closing costs. So, Julie was able to buy her dream home without having to make a down payment and by using very little of her own money for some closing costs. That allowed her to keep a lot more of her hard-earned cash in her pocket.

If you know someone who would like to inquire about a home loan in which the down payment is paid for with a grant, just have them give me a call at 480-390-5380. I'd be happy to help them just like I helped Julie.

More People Closing Off The Kitchen

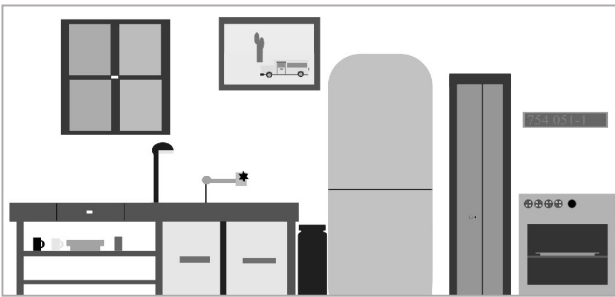
For years the concept of a grand room with an open kitchen has been all the rage. As a result, countless walls have been knocked down and it's rare to find newer houses without open kitchens.

But is the tide turning? Are we returning to days when the kitchen was an isolated room where smells were trapped and messes hidden?

Increasingly, home builders are hearing requests from customers for a closed-off kitchen, and remodeling companies are being asked to put the walls back.

Perhaps it's a matter of the grass being greener on the other side...if you've lived your life with a closed-off kitchen, maybe you want an open space. And if you've lived your life with an open floor plan, maybe the novelty of a closed-off kitchen is appealing.

This is a natural cultural shift. If you look at homes from the 1920's, bathrooms were seldom put inside a master bedroom, kitchens were almost always isolated, and garages weren't attached.



By contrast, homes built in the last 20 years have attached garages, large master baths, and open kitchens.

But there's a shift taking place among builders, who take their cues from the market. People are starting to ask for smaller homes and cozier spaces, pushed in part by high property costs and in part by a desire for simplification.

Ultimately, the footprint of homes over the next several decades will depend on the cultural preferences of people who live in an area, since we tend to take our housing cues from others in our community.

Client Of The Month

Congratulations to Julie on the purchase of your new home.

Thank you Bill and Frances for referring Julie to me.

Enjoy your home 😊.

Want to Easily Find Other Local Businesses That Give Outstanding Customer Service?

Call me anytime for a referral to these services and/or any other you may need:

Handyman
Sprinkler Repair
Garage Doors
Painter

Drywall
Pest Control
Probate/Estate Planning Attorney
Sunscreens

Pool Service
Air Conditioning
Roofer
Locksmith

Adventure Jobs Over 50: Traveling Brand Ambassadors

Here's a story that might give you some new ideas about retirement! See the full article with other ideas by Gwen Moran on nextavenue.org.

After Silvana and Allan Clark's youngest daughter went off to college, the couple got the itch to travel and try something new.

They were fans of the charity Soles4Souls, which provides footwear for poor people in the United States. Silvana approached the nonprofit with an idea:



If Soles4Souls would buy the Clarks an RV, they would drive around the country, giving away free shoes and promoting the organization.

The Clarks were effectively offering themselves as brand ambassadors. The charity signed on and gave them the titles "Sole Ambassadors." For 19 months, the Clarks lived out of a Soles4Souls-branded RV, never once returning home. After arriving in a town, they'd receive shipments of shoes and would sort, organize and distribute them out of the RV.

Who's Smart Now?



A boy named Johnny hung out in front of the local grocery store in a small town. The manager noticed that the other boys who hung out in front of the store always teased him, calling him stupid and playing tricks on him. Johnny didn't seem to mind, and always looked a little surprised.

One of their tricks was to offer Johnny his choice between a shiny nickel, worth 5 cents, and a dusty old dime, worth 10 cents. Johnny always took the nickel because it was bigger and shinier.

One day the store manager took Johnny off to one side. "Look son, those boys are making fun of you. They think you don't know the dime is worth more than the nickel. Don't you know that?"

"Yeah," Johnny said, "but if I took the dime, they'd quit doing it!"

The Dog Scoop

Buckley will generally stretch before going on a walk. First his front legs, and then his back legs. Who taught him this??

The Kid Scoop

Brandon (14) wanted Ryan (17) to share something he had. He reminded Ryan of a lesson we taught them when they were 4 and 6 years old. We had found a big ant colony and fed them food so we could watch them work together as they carried the food into the ant colony underground to store for later. Brandon said to Ryan, "Remember how we fed the ants and learned how they all worked together? Sharing is caring!"

Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
- ❑ Making the move easy on the kids
- ❑ Protect your home from burglars
- ❑ How to show your home
- ❑ Things you should know about moving

How To Order:

- Fax to Dan Kilde at 480-355-9026
- Call Dan at 480-390-5380
- Go to Dan's website at www.PlanYourArizonaMove.com
- E-mail Dan at danazhomes4sale@hotmail.com

Go Green: Recycle This Newsletter!

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

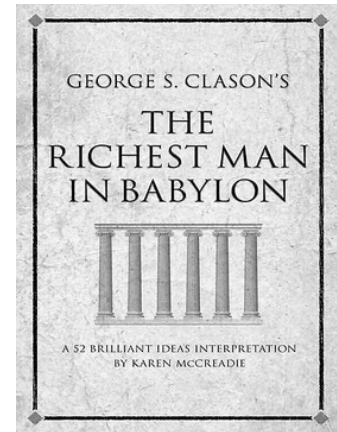
A Great Gift For College-Bound Kids

The Richest Man in Babylon is a book by George Samuel Clason which dispenses financial advice through a collection of parables set in ancient Babylon.

Through their experiences in business and managing household finance, the characters in the parables learn simple lessons in financial wisdom.

Originally a series of separate informational pamphlets distributed by banks and insurance companies, the pamphlets were bound together and published in book form in 1926.

At only 44,640 words (approximately 145 conventional pages), it's a quick read, filled with simple, time-tested advice, such as save a portion of all you earn. Give this gift early, so your teen has time to read before heading out into the world on their own.



IOU What?

A woman went to a lawyer. “My neighbor owes me \$500, and he won’t pay up. But I don’t have the loan in writing. What should I do?”

The lawyer said “Easy! Write a letter asking for the \$5,000 he owes you.”

“But he only owes me \$500,” the woman said.

“And when he writes you back to tell you that, then you’ll have your proof!”

Outside-The-Box Thinking

These days, most people have heard some form of the idea that “what we see can affect how we think.” But over a century ago, this was a new discovery. According to an article on the Observer website, in the early 1900’s gestalt psychologist Karl Duncker created an experiment known as the “Candle Problem.”

Duncker led some test subjects to a table pressed up against a wall. The table held three items: a candle, a book of matches, and a box of tacks. He asked the subjects to find a way to attach the candle to the wall so that its wax wouldn’t drip on the table. None of them could do it, until Duncker made a slight change.

In the second experiment, he used all the same materials, except this time he removed the tacks from their box and placed them on the table next to the candle. Most of the test subjects quickly figured out that they could pin the empty tack box to the wall using the tacks, so the wax would drip only inside the box.

The point? This sort of “functional fixedness” can be seen in many patterns of behavior, from taking the same route to work every day to holding on to ideas that have outlived their purpose.

Sam says...

"I appreciate all of your hard work, diligence, and the results in selling my mom's home. Although you never met her, she was impressed enough with your phone calls and correspondence through the years to leave written instructions to have you handle the sale of her house. She was always a good judge of character, and I'm sure she would have been pleased with the results."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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Life Stuff

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