

Life Stuff

News To Help You Save Time And Money

June 2019

For Dad to See

Michael was a boy who loved to play football. For many years, he was smaller than the other kids his age, so he spent a lot of time on the bench, but his dad still cheered as if he was the star of the team. A few people thought it was strange that he kept signing up, but the coach saw his diligence and dedication, and always found a slot for him on the roster.

The years went by and Michael went off to college. One day, he received the sad news that his father had passed away in his sleep. Michael went to practice that afternoon and told the coach, then asked: "Would it be okay if I miss practice today?" The coach gently put his arm around his shoulder and said, "Take the rest of the week off, and you don't need to come to the game on Saturday."

That Saturday, the coach and the players were already behind in the first quarter when they saw Michael coming towards them. The coach took one look at him and made the decision to put him in the game.

As soon as Michael took the field, their score started to creep up, and by halftime, the game was tied. However, the real cheer came when he intercepted a pass and ran the ball for the winning

touchdown. His entire team cheered and congratulated him on the win.

After the game, the coach went up to Michael, who was seated alone in the corner of the locker room and asked him, "Where did that come from?" Michael looked at the coach, with tears in his eyes, and said, "Well, you knew my dad passed away, but did you know that he was blind?" The young man swallowed hard and forced a smile, "Dad came to all my games, but today was the first time he could see me play and I wanted to show him I could do it!"

~ Dan

"When I was a boy of fourteen, my father was so ignorant I could hardly stand to have the old man around. But when I got to be twenty-one, I was astonished at how much he had learned in seven years." ~ Mark Twain

Get Some Tips At:
PlanYourArizonaMove.com

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PSST- Did You Know?



Happy Father's Day

The first Father's Day was celebrated on June 19, 1910, in the state of Washington. However, it was not until 1972 that the day honoring fathers became a nationwide holiday in the United States.

Dream On

Do you dream of starting your own business? It's not easy, but you can succeed if you follow this advice from the *Entrepreneur* magazine website:

- **Keep your vision in sight.** Most great businesses start with an ambitious vision. Decide what you want to create in clear, concrete terms, and keep your focus on your vision as you move forward.
- **Be prepared to persevere.** Establishing your business will take time and effort. Know that going in, and you'll be ready to persist in the face of obstacles.
- **Plan, but adapt.** A good plan is essential, but don't lock yourself into it so tightly that you can't make changes along the way. Be flexible in how you achieve your goals and you'll move forward more smoothly.
- **Know and use your talents.** Take inventory of your skills so you can put them to good use. For whatever you don't do well, delegate it or hire someone to do it for you.
- **Don't reinvent the wheel.** Find out what others are doing in your industry and copy their tactics and strategies. Don't waste time developing something new when the real-world solution is right out there.
- **Keep laughing.** Times will sometimes be tough, but the ability to laugh at your mistakes and your luck (both good and bad) will keep you sane as you progress toward success.

June Quiz Question

Q: What number is three more than $1/5$ of $1/10$ of $1/2$ of 5000?

Everyone who texts, emails, or calls in the correct answer by June 25th will be entered into a drawing for two free Harkin's movie tickets.

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May Quiz Answer

Q: What starts with an 'E,' ends with an 'E,' and only has one letter in it?

A: Envelope

Congratulations to Helen Jobe.

Her name was drawn out of all of the correct quiz entrees, and she won 2 free Harkin's movie tickets!

The Kid Scoop

Brandon (17) will keep working over the summer to save up money for college.

Ryan (19) is home for the summer continuing to work diligently on growing his YouTube animation channel.

UP CLOSE AND PERSONAL

With Ryan being in college and Brandon getting close to college, they have a lot to decisions to make for their future. Google reports that adults make about 35,000 decisions each day, while kids make about 3,000 decisions. Looking back at some of the major decisions I've made is what got me to where I am today. When I graduated from high school, I really wanted to be a professional jazz trumpet player. That wasn't very realistic, so I decided to go to college for music education. I really didn't want to teach, so I decided to leave college. I still wanted to do something with music, so I went to a specialized school to learn how to repair wind instruments (trumpets, saxophones, clarinets, flutes, etc). After graduating, I had to decide where to work. I went to Utah for a job interview, and on that same trip, I decided to visit my grandma in Arizona where she was spending some time. While I was in Arizona for a few days, I decided to visit some music instrument repair stores. Shortly after getting back home, I was offered a job at a music store in Arizona, so I decided to take it and made the move in 1990. In 1992, I decided to go on my first church retreat. This is where I met Kim (good decision). In 1993 I decided to get into real estate and leave the instrument repair business. In 1995, I decided to ask Kim to marry me (better decision), and she said yes (best decision). I think back to how different life might be if I would not have made that one decision to visit Arizona. Things would have unfolded very differently and I would have never met Kim. If there's something you want different in your life, go ahead and make the decision to change something. After all, you've got several thousand more decisions left just for today. You get to decide what they'll be.

Have an awesome month!

Dan

Let's Do It Again

Just a quick note to let you know how I can help you or anyone you refer to me.

Drew and Lora were ready to sell their home of 20 years. They bought a fixer-upper home the previous year and were ready to make the move. Dan had sold a couple of other homes for them in the past, so they asked for his service once again. They wanted a fair price for their home but didn't want it to be on the market for too long continuing to pay taxes, utilities, insurance and two mortgage payments. Dan, Drew, and Lora worked as a team to come up with the best price and marketing strategy that made the most sense to get their home sold most efficiently. Three days after their home went on the market, Drew and Lora had their home sold! The entire process from contract to close went like clockwork.

Here is what Drew had to say about Dan's service..."I've bought and sold many homes in my time and never experienced this level of dedication, commitment, communication, service and negotiation skills...until I met Dan. He is truly a gift from the world of real estate."

If you know someone who is wanting to team up with someone to get their home sold, just have them call me at 480-390-5380. I would be happy to help them just like I helped Drew and Lora.

The Longest Day

The summer solstice marks the official start of summer. It brings the longest day and shortest night of the year for the 88% of Earth's people who live in the Northern Hemisphere.

Astronomers can calculate an exact moment for the solstice, when Earth reaches the point in its orbit where the North Pole is angled closest to the sun. That moment will be at 15:54 UTC on June 21. Six months from now, the sun will reach its southern extreme and northerners will experience their shortest day of the year, at the winter solstice.

The angle of the sun around the time of the solstice changes so gradually in relation to the equator that the everyday observer almost can't tell it is changing.



Without instruments, the sun appears to be in the same place for about 10 days. This is the origin of the word solstice, which means "solar standstill."

This slow shift means that June 21 is only about 1 second longer than June 20 at mid-northern latitudes. It will be about a week before there's more than a minute change to the calculated amount of daylight. Even that's an approximation – Earth's atmosphere bends light over the horizon by different amounts depending on weather, which can introduce changes of more than a minute to sunrise and sunset times.

Clients of the Month

Congratulations to
Tim and Barb on the
Purchase of your home.

Thank you for your trust in
allowing me to help represent
you in buying your home.

I have truly enjoyed
working with you both!

Teachers and Tools

Digital devices like smartphones, tablets, and computers are everywhere, even in the classroom. How do teachers feel about them? Gallup asked, and here's the breakdown of their responses in three specific areas:

	Mostly Helpful	Neutral	Mostly Harmful
Effect on education	42%	30%	28%
Effect on physical health	4%	42%	55%
Effect on mental health	4%	27%	69%

"By the time a man realizes that his father was right, he has a son who thinks he's wrong."

~ Charles Wadsworth

Be Careful with Sugar Intake

A spoonful of sugar may, as Mary Poppins sang, help the medicine go down. But too many spoonfuls will probably increase your need to take medicine in the first place.

Too much sugar—or rather, the unproductive calories it delivers to the body—can lead to weight gain, diabetes, and heart disease, among other health problems.



How much is too much? An American Heart Association study found that Americans consume an

average of 22 teaspoons a day (at least during the period of 2001-2004). AHA guidelines recommend much less: six teaspoons a day for women, and nine teaspoons for men.

Check the labels of the foods you're eating: a lot of sugar can be found in most processed foods. And don't rely on sugar substitutes like high-fructose corn syrup. Though fructose may have less impact on the body's blood sugar and insulin levels, a calorie of fructose has the same impact as a calorie of sugar.

A Man of Few Words

Once, there was a wealthy prince who was madly in love with a young noblewoman, but he had been cursed as a young boy: upon turning 18, he could not speak more than one word per year.

The prince decided he would endure two years without speech so that he could have the pleasure of calling his beloved, "My darling."

As two years drew to a close, the prince decided to remain quiet for three more years so he could declare his love as well. When the three extra years were almost finished, he realized what he wanted more than anything was to marry his fair lady, so he remained trapped in silence year after year, waiting to ask for her hand in marriage.

The Dog Scoop

Here's some Buckley trivia:
He sticks out his tongue
and curls it up when he yawns.

After nine long years, the day had finally arrived when he could speak his heart's desire. He led his pretty lady by the hand to a private garden filled with many beautiful roses. He dropped to one knee, looked up to her and said, "My darling, I love you. Will you marry me?" The lady looked at him with love in her eyes and replied, "Pardon?"



See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Text or email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

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Free Reports

- ❑ How to beat other buyers to the best listings
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- ❑ Protect your home from burglars
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- ❑ Things you should know about moving
- ❑ How to stop spending money on rent and own a home instead

How to Order:

- Call/Text Dan at 480-390-5380
- E-mail Dan at danazhomes4sale@hotmail.com
- Go to Dan's website at www.PlanYourArizonaMove.com

Go Green: Recycle This Newsletter!

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

Powering the Future

Recycling to reduce waste and protect the environment isn't a new idea. However, a new process may be able to recycle up to 25% of our plastic waste into fuel, according to the Science Alert website. Chemists at Purdue University have been able to liquefy the polymers that make up about a quarter of plastic waste and turn it into diesel-like products that can be used as a basis for fuel.

The process, called hydrothermal liquefaction, involves heating water under heavy pressure to work as a solvent and catalyst for transforming the molecular makeup of polymers. With the addition of some hydrogen atoms, this converts the plastic into a fluid called naphtha.

Previous results were disappointing, but the Purdue team of chemical engineers recently converted more than 90% of the polypropylene used in an experiment into fuel-grade naphtha. Further analysis suggests that the process could be a more efficient and environmentally friendly way of dealing with plastic waste than burning it or recycling it.

Good News for Women

Good news for women: Your brains age more slowly than males' brains. According to an article on the NPR website, researchers have found that the metabolism of women's brains remains healthier and more youthful than that of their male counterparts, making women better equipped to be creative during the later years of their lives.

The findings come from a study of 205 brain scans of people ages 20–82. Scientists first studied brain metabolisms to determine a person's age. Then they observed a significant difference between the age of some people's brains and their chronological ages, leading to the discovery that older women's brains, on average, were about four years younger in terms of metabolism than men's brains.

The reason is unknown, but the scientists say a higher brain metabolism may give women an advantage in learning and creativity as they age.

Don't Keep Me A Secret

PLEASE TAKE TWO MINUTES AND THINK OF THE NEXT PERSON YOU KNOW WHO IS MOST LIKELY TO BUY OR SELL A HOME IN THE NEXT SIX MONTHS. I NEED YOUR HELP. I HAVE GREAT SYSTEMS IN PLACE TO GIVE YOUR REFERRALS THE WORLD CLASS EXPERIENCE THEY DESERVE. WORKING BY REFERRAL ALLOWS ME TO SPEND THE NECESSARY TIME NEEDED WITH MY CLIENTS, AS OPPOSED TO USING THAT TIME LOOKING FOR NEW BUSINESS. I CAN'T DO IT WITHOUT YOU. AT LEAST GIVE THEM THE OPPORTUNITY TO TALK WITH ME TO SEE IF I CAN HELP THEM. I WILL NEVER PRESSURE YOUR REFERRALS OR MAKE THEM FEEL OBLIGATED IN ANY WAY. CALL ME OR E-MAIL ME WITH THEIR NAME. YOU'LL BE GLAD YOU DID, AND THEY'LL THANK YOU FOR DOING SO.

Adela says...

"I can't imagine a better realtor than Dan Kilde. He just helped me sell and then buy a home and I couldn't be happier. The selling of our home was a more difficult process due to divorce and Dan handled the situation with kindness and wisdom. He communicated with my ex-husband and I separately per our request but kept us both fully in the loop and helped us make joint decisions. Dan truly made a difficult situation run smoothly. After selling our home, he helped me to buy my new house. He is an amazing communicator. He has great rapport with other agents and his calm and kind personality made the buying experience way less stressful. He came to the signing which was so helpful and overall did anything he could to help. I can, without hesitation, recommend Dan to be your next and only realtor."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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