NEWS FROM YOUR REAL ESTATE CONSULTANT FOR LIFE

You may e-mail me at: danazhomes4sale@hotmail.com

Life Stuff

News To Help You Save Time And Money

June 2017

What Will Housing Be Like In 2050?

Today, the population of the world is about 7.4 billion. By 2050, the UN predicts it will be 9 billion. What does that mean for the future of housing... and how might that affect you?

One thing is for certain: New homes will not be built at nearly the same rate as population growth. We will have to make smarter use of what we have, and rethink the space and resources we need.

For instance, consider household size. In the early 1900's, 5-person households were normal. Today, 1-person households are common. By 2050 there may



be a shift back to more shared housing, including granny flats and duplex conversions.

Homes in 2050 will not look much different than homes today on the outside, because the vast majority of houses that will exist in 2050 have already been built. But on the inside, many older homes will be upgraded with smart technology, and new homes will likely be built to be smaller and more efficient.

Get Some Tips At: PlanYourArizonaMove.com

INSIDE THIS ISSUE

- Top 10 Things You'll Never Hear a Dad Say
- That's Enough!
- Shake Up Habits To Energize Yourself
- June Quiz Question
- Up Close And Personal
- The \$30,000 Phone Call
- High Tech Worries
- Can You Hear Me Now?
- The Kid Scoop
- Free Reports
- Office And Home Wi-Fi Killers
- The Dog Scoop

A need for resource efficiency could promote water recycled within each home, integrated solar panels, ultra-thin insulation, and microgenerators.

Tighter housing may drive the value of remaining single-family homes on large lots sky high. But older homes that lack innovations may lose value.

One thing that won't change... location, location, location will still be the dominating factor in real estate.

The question to ponder is what locations will become important in the crowded world of 2050 and beyond?

~ Dan

Top 7 Things You'll Never Hear a Dad Say

- **#7.** "Well, how 'bout that? I'm lost! Looks like we'll have to stop and ask for directions."
- **#6.** "I noticed that all your friends have a certain hostile attitude. I like that."
- **#5.** "Here's a credit card and the keys to my new car. Go crazy!!!"
- **#4.** "Your Mother and I are going away for the weekend. You might want to consider throwing a party."
- **#3.** "Well, I don't know what's wrong with your car. Probably one of those doo-hickey thingies—ya know—that makes it run or something. Just have it towed to a mechanic and pay whatever he asks."



#2. "What do you want to go and get a job for? I make plenty of money for you to spend."

And the number one thing you'll never hear a dad say:

#1. "What do I want for Father's Day? I'd like a new phone, and that new speaker we saw at the store, and a TV, and a..." (Actually they will probably say, "Aw, your love is enough for me.")

That's Enough!

A rich investor was bragging to a famous author at a cocktail party:

"You know, I made more money on one investment last month than you've made with all your best-sellers. I'll probably make more money this year than you'll make in your entire life."

The author replied, "That may be true, but I have one thing you'll never have."

"What's that?" asked the investor.

"Enough."



"It is admirable for a man to take his son fishing, but there is a special place in heaven for the father who takes his daughter shopping." ~John Sinor

Father's Day is on June 18

Shake Up Habits To Energize Yourself

Innovation doesn't just happen. You have to work persistently to develop creative new ideas. Here are some strategies to kick your imagination into high gear:

- Change your routine. Reschedule your day so you're doing things in a different order.
- Vary your surroundings. Rearrange your office for a different view, or switch offices with someone else if that's practical. Change your furnishings at home.
- Switch jobs. Spend a day doing someone else's job—within your department or outside it. Do a different job at home than you would normally do.



• Reintroduce yourself. Pretend you're new to the team or family and introduce yourself all over again to the people who know you. What image do you present?

June Quiz Question

Q: Who is the mother of Father's Day being held on June 19?

Everyone who emails or calls in the correct answer by June 25th will be entered into a drawing for two free Harkin's movie tickets.

(480) 390-5380 danazhomes4sale@hotmail.com

May Quiz Answer

Q: What goes up when rain comes down?

A: An umbrella!

Congratulations to The Poweleit Family. Thier name was drawn out of all of the correct quiz entrees, and they won 2 free Harkin's movie tickets!

• Dress differently. Dress up when you would normally dress down. Observe how it makes you feel to be dressed differently and how others treat you.

Don't Keep Me A Secret

PLEASE TAKE TWO MINUTES AND THINK OF THE NEXT PERSON YOU KNOW WHO IS MOST LIKELY TO BUY OR SELL A HOME IN THE NEXT SIX MONTHS. **I NEED YOUR HELP**. I HAVE GREAT SYSTEMS IN PLACE TO GIVE YOUR REFERRALS THE WORLD CLASS EXPERIENCE THEY DESERVE. WORKING BY REFERRAL ALLOWS ME TO SPEND THE NECESSARY TIME NEEDED WITH MY CLIENTS, AS OPPOSED TO USING THAT TIME LOOKING FOR NEW BUSINESS. **I CAN'T DO IT WITHOUT YOU**. AT LEAST GIVE THEM THE OPPORTUNITY TO TALK WITH ME TO SEE IF I CAN HELP THEM. I WILL NEVER PRESSURE YOUR REFERRALS OR MAKE THEM FEEL OBLIGATED IN ANY WAY. CALL ME OR E-MAIL ME WITH THEIR NAME. YOU'LL BE GLAD YOU DID, AND THEY'LL THANK YOU FOR DOING SO.

UP CLOSE AND PERSONAL

Have you ever wanted to declutter your home and get rid of things you don't use or don't need? Here are a few suggestions that might help.

- 1) The "why" is more important than the "how." Finding out why will motivate you to get started. Do you want more room, less stuff, less stress, or to just live more simple? Find out your why.
- 2) It's baby steps. It didn't get cluttered overnight, so realize it's going to take some time. Go room by room. If you place 3 items in a box each day, you'll have 90 items to donate in a month.
- 3) If everything matters, nothing matters. You might think you need everything. When you let go of what does not matter, you can give more of yourself to what does matter.
- 4) Who cares what the Joneses have. They don't care what you have. Keep what you need and get rid of more stuff.
- 5) It's progress, not perfection. Celebrate as you go. Reward yourself after you fill a box or finish a room.
- 6) Less is more. It's a paradox. By having less, you'll have more space, more time, more money, more energy, more freedom, and more peace.
- 7) Just in case means never. If you think you might need it, you probably don't.
- 8) Holding on costs more. You have to hold on every day, and that costs you your time, money, emotion, and attention. You only have to let go once.

Simplicity can give back what your stuff has been stealing. So, start packing, and then call me and we'll find you a smaller place ③.

Dan

The \$30,000 Phone Call

Just a quick note to let you know how I can help you or anyone you refer to me.

Dan got a call from John, who he had met with some time ago regarding a small rental home he was thinking about selling. At that time, they had discussed the value of the home and what it might sell for. John got busy traveling out of the country and put off selling the home. Nearly two years later, John mentioned to his property manager (who was a licensed real estate agent) that he was thinking about selling the rental home again. His property manager told him what he thought it might be worth and offered to buy it from him. That price did not sound quite right to John, so he called Dan to see what he thought of the offer from his property manager. Dan told him it was too low and that he would be able to sell it for quite a bit more. John listed it for sale at the price Dan suggested, and not long thereafter it was sold. The final price ended up being about \$30,000 more than what John's property manager said it would be worth. John is glad he made that \$30,000 phone call to Dan.

If you know someone who wants to sell for the highest possible price, just have them call me at 480-390-5380. I would be happy to help them just like I helped John.

High Tech Worries

We may love our smartphones and tablet computers, but that doesn't mean we've embraced all forms of technology. A survey by the Pew Research Center and Smithsonian magazine explored attitudes toward several different kinds of cutting-edge technology. The results? Mixed.

Wearable technology. Items like Google Glass and the Apple Watch allow users to access information wherever they are. But they aren't catching on, with



53 percent of survey respondents saying that such devices aren't a positive change for the future.

Drones. Off the battlefield, people are skeptical about

the idea of pilotless airborne vehicles delivering packages or pizza, with 63 percent saying they don't want to see personal or commercial drones flying freely in the sky. Many say they worry about

being spied on by neighbors and others with drones.

Self-driving Cars. The split here is a little closer: Fifty percent of respondents say they don't

See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

(480) 390-5380 danazhomes4sale@hotmail.com

Can You Hear Me Now?

An old lady had a hearing-aid fitted, hidden underneath her hair.

want to travel in a driverless car, but 48 percent would give it a go.

A week later she returned to the doctor for her check-up.

"It's wonderful - I can hear everything now," she reported very happily to the doctor.

"And is your family pleased, too?" asked the doctor.

"Oh I haven't told them yet," said the old lady, "And I've changed my will twice already."



The Kid Scoop

Ryan (17) finished his second season of golf and enjoyed in once again.

Brandon (15) played in a Clash Royale (mobile strategy video game) tournament at his school. He is a master at that game and took 1st place.

Free Reports

- How to beat other buyers to the best listings
- Five powerful buying strategies
- Seven different reasons to own your own home
- Ten simple steps to ensure your home sells at top dollar
- □ The nine most deadly mistakes you can make when selling your home
- How sellers price their homes
- Making the move easy on the kids
- Protect your home from burglars
- How to show your home
- Things you should know about moving

How To Order:

- Fax to Dan Kilde at 480-355-9026
- Call Dan at 480-390-5380
- Go to Dan's website at www.PlanYourArizonaMove.com
- E-mail Dan at <u>danazhomes4sale@hotmail.com</u>

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

Office & Home Wi-Fi Killers

You might be surprised what everyday items and situations are bringing your network to a crawl. Here are the top 12 common issues impacting office and home Wi-Fi.

1. Tinted glass. You'd think Wi-Fi signals would sail right



through, but they don't. Tinted glass often has metal additives that can heavily absorb Wi-Fi signals. So if your office is full of wall-to-wall windows or glass conference rooms, it's going to impact your signal.

2. Mirrors. These are huge Wi-Fi

Clients Of The Month

Congratulations to Bo and Katie on the sale of your home.

Thank you for your trust in allowing me to help represent you in your home sale.

Thank you, Bill and Theresa, for referring them to me.

- vampires. Mirrors can cut signal strength up to 50 percent because they reflect back the signal. If the bathroom is between the router and your desk, it's part of the problem.
- **3. Water.** You may love that aquarium in the office, but water is a massive Wi-Fi killer due to its density. It absorbs and traps the signal. If you've ever seen your signal drop at the beach or near large bodies of water, that's why.
- **4. More devices.** Most routers tap out at 10-20 devices. With today's explosion of tablets, smartphones, laptops and wireless office equipment, bandwidth gets absorbed quickly.
- **5. Too many separate Wi-Fi networks.** It's not uncommon in some office environments to rig up several different routers running on different channels with different passwords to increase coverage. But Wi-Fi networks in close proximity can interfere with each other. Set your system so each router or access point is on the right channel for limited interference.
- **6. Poor spacing.** It's important to space equipment to ensure a consistent signal to all work areas. In other words, don't lock your one router for the whole office in the back cabinet and seat your graphics team near the front, by the glass doors.
- **7. File cabinets.** Wireless signals degrade going through metal so don't place your routers or access points in a room filled with file cabinets. It might seem obvious, but you'd be surprised how often it happens.
- **8. Kitchen appliances.** Major appliances eat away at Wi-Fi signal strength. Refrigerators and especially microwaves provide interference, so keep equipment out of the range of the kitchen.

The Dog Scoop

Buckley decided to squat down and pee right in the middle of the living room floor. Talk about making yourself at home. Gee wiz ©!

9. People. Really? Absolutely. The human body is 50-65 percent water, and crowds of people at an office party or in a conference room can be a highly effective barrier to Wi-Fi. The solution is easy...mount your access point in the ceiling to minimize the chance of interference by your co-workers.

Affection can no more spoil a child than the sun could be put out by a bucket of gasoline. ~ L. Ron Hubbard Joel Says...

"Dan was a pleasure to work with and during my three years of looking for a new home he was extremely patient and never pushy. Anytime I had a question he responded in a timely manner and still does two years later. I will definitely work with him again."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

Copyright 2017 Dan Kilde. This information is solely advisory and should not be substituted for legal, financial or tax advice. Any and all financial decisions and actions must be done through the advice and counsel of a qualified attorney, financial advisor and/or CPA! I cannot be held responsible for actions you may take without proper financial, legal, or tax advice!



Life Stuff
Dan Kilde
RE/MAX Infinity
2450 S. Arizona Avenue #1
Chandler, AZ 85286
480-390-5380
danazhomes4sale@hotmail.com