

Life Stuff

News To Help You Save Time And Money

July 2020

The Patient Mother

A woman walked into the grocery store with a three-year-old girl in the seat of her shopping cart. As they passed the cookie section, the little girl asked for cookies, and her mother told her no.

The little girl immediately began to whine and fuss, kicking her legs in irritation. The mother said quietly, *“Now, Monica, we just have half of the aisles left to go through; don’t be upset. It won’t be long.”*

Soon they came to the candy aisle, and the little girl began to beg for candy. When her mother said she couldn’t have any, the little girl began to cry. The mother patiently responded with *“There, there, Monica— only two more aisles to go, and then we’ll be checking out.”*

Get Some Tips At:
PlanYourArizonaMove.com

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When they got to the checkout, the little girl immediately started clamoring for gum, and she threw a loud tantrum when her mother refused. With a deep sigh, the mother said, *“Monica, we’ll be through this checkout lane in five minutes, and then you can go home and have a comfy nap.”*

A man followed them out to the parking lot and stopped the woman to compliment her:

“I couldn’t help noticing how patient you were with little Monica,” he said.

The mother laughed. *“My little girl’s name is Tammy. I’m Monica.”*

We can all learn from a mom’s patience.

~Dan

Seismic Shifts

COVID-19 made an impact on people all over the world, but curiously, it's reduced our impact on the planet. *The New York Times* reports that self-quarantining has had an observable effect on seismic activity beneath city streets.

Thomas Lecocq, a seismologist at the Royal Observatory of Belgium in Brussels, measured the seismic noise beneath the city after Brussels established a lockdown in mid-March. He found that it had diminished quickly and significantly once Belgians and their cars were off the streets.

Other scientists around the world have followed his lead and detected similar declines. In Great Britain, one seismologist tracking activity from her suburban house observed a 20–25% reduction in average weekly noise one week after the British commenced their lockdown.

In the center of London, another seismometer recorded a 30% drop. Similarly, noise levels in Los Angeles have declined more than 50% of normal, and the Paris Institute of Earth Physics has detected a 38% drop in average daytime seismic noise in the city. It seems that all our footsteps have more of an impact than we realized.

Volunteers Wanted

Feel like getting off the world for a while? You've got company! As the *U.S. News & World Report* states, some 12,000 people have applied to become astronauts following a call from NASA for volunteers. It's the second largest group of would-be spacefarers in the agency's history.

The hopefuls come from all 50 American states, as well as the District of Columbia and four U.S. territories. Those selected will probably travel to the International Space Station and pave the way for exploration of the moon and Mars.

The Dog Scoop

Buckley goes outside when it's 108 degrees, walks by the grass, through the shade, and lays down stretching out on the cement in the sun.

The previous call for recruits drew a record 18,300 candidates, of which 12 were ultimately chosen. This time around NASA tightened its qualifications, requiring a master's degree in science, technology, engineering, or math. There are currently 48 active astronauts in the group

July Quiz Question

Q: *What was the ancient Roman name for July?*

Everyone who texts, emails or calls in the correct answer by July 25th will be entered into a drawing for a box of microwave popcorn.

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June Quiz Answer

Q: *What two flowers are associated with June?*

A: Rose and Honeysuckle

Congratulations to Monika Kassees. Her name was drawn out of all of the correct quiz entrees, and she won a free box of microwave popcorn!

UP CLOSE AND PERSONAL

Kim signed me up for a happiness class and I wasn't happy about it (ha, ha). It was a free class, so I was happy about that. It's an online class that Yale University is offering and it's supposed to be one their most popular classes. Kim and I are taking it together. It's a class on the science of happiness as well as the practice of happiness. The class is taught by video for ten weeks. There are some homework exercises each week to help reinforce what you learn. The first week was to identify your character strengths. Once you know your strengths, you can focus on using them more to increase your happiness. Out of twenty four character strengths, my top four were gratitude, forgiveness, honesty, and humor. If I were to write a sentence using all four of them, it would be something like... I can honestly say I'm very grateful for all of my wonderful clients, and truly forgive those that made me show them 50+ homes before choosing one 😊. Wow, this is great. I'm getting my homework done as I write this story. If you're interested in taking the course, go to www.coursera.org. The course is called The Science of Well-Being. Check it out; you'll be happy you did.

Have a happy month.

Dan

Patience Pays Off

Just a quick note to let you know how I can help you or anyone you refer to me.

Mariano and Magdalena were renting a home. They were interested in buying some investment real estate, as well as a home for their family. Ben, their property manager, referred them to Dan. Dan created a personal website for Mariano and Magdalena with two searches: one for their investment search and one for their family. The searches included homes listed by every real estate company with the exact parameters they wanted. They were notified via email not only of any new home listings that came on the market meeting their search criteria, but of any price changes to any existing homes already on their site. This way, they were kept informed and always had current, up to date information. After seeing many homes, they found an investment home they wanted to buy. Unfortunately, the home inspection revealed some major issues, so they decided to continue looking. The next home they found was for their family. It was perfect for them. They ended up buying it for a good price and they were much more comfortable with the home inspection results. Mariano and Magdalena have since bought two investment homes which were rented quickly. All three homes have increased greatly in value.

If you know someone looking to buy a home using a simplified approach, just have them call me at 480-390-5380. I would be happy to help them just like I helped Mariano and Magdalena.

Quote from Mariano: "We highly appreciate all of your professionalism, patience, kindness with our kids, and your time and effort in helping us find the best home for our family. We not only met an outstanding Realtor, but also a friend."

Take Action

To get in shape and stay in shape, you don't need to do everything at once. Put one or two changes into practice, such as controlling your portion sizes or cutting back on added fats and sugars in your food choices. When you feel comfortable with your progress, try something else.

Add physical activity to your day. Nice weather makes it easy to get outdoors and get your recommended amount of daily physical activity. These activities can count toward your day's total exercise:

- Go for a brisk walk during your lunch hour or after dinner.
- Take the stairs instead of the elevator or escalator whenever possible.
- Skip the drive-thru car wash and wash the car yourself.
- Engage your green thumb by doing some gardening. Consider growing your own fruit, vegetables and herbs.
- Walk in place while watching TV.
- When possible, ride your bike to run errands.

Like good eating habits, regular physical activity needs to be part of everyone's healthful lifestyle. Remember, your goal is to make changes gradually so you can stick with them and won't have to repeat this process next year.

Ghost Ship Identified

Every 20 years or so, the remains of a 50-foot shipwreck are exposed on a Maine beach in the wake of strong storms, only to be buried again by more harsh weather. It's a mystery that has frustrated locals wanting to know more about the ghost ship. According to the *CNN* website, the ship was first spotted in 1958, then reappeared in 1978, 2007, 2013, and 2018. Some pieces of the ship were saved, and now the mystery has been cleared up.

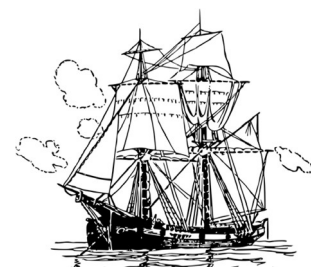
A marine archeologist sent pieces of the wreck to the Cornell University Tree-Ring Laboratory. There, the timber was matched in a tree-ring index to a probable date of 1753. With that data, the archeologist studied historical records and linked it to a sloop called *Defiance*, built in 1754 and wrecked near the Maine location in 1769. *Defiance* sailed out of Salem, Massachusetts, with a cargo of flour, pork, and other goods. Crewed by four men, the ship hit a fierce storm and was forced onto the beach. Although the sloop was a total loss, all four men survived.

The identification is significant because *Defiance* is one of the few examples of a pre-Revolutionary War ship built in New England. Scientists also hope to use the information to measure the impact of sea level rise and storm activity.

Client of the Month

Congratulations to **Dan and Anne Kiley** on the purchase of your new home.

Thank you for trusting me once again to help find you another home.



Small Business Survival

Your favorite small businesses—the neighborhood bookstore, the family-owned coffee shop, your local grocery store—all worked hard to stay afloat during the COVID-19 pandemic. The *CNN* website shares these suggestions for making sure they continue to succeed:

Buy gift cards for upcoming presents.

Most local businesses have gift cards for sale. Buying a few puts money in their bank accounts right away, even if the recipients don't use them right away.

Shop locally, even online.

We've all grown used to online shopping. Check websites for local opportunities to order what you need instead of heading to an internet giant.

Look for discounts.

Businesses trying to attract customers will offer discounts to entice consumers. Taking advantage of these discounts will help support them while helping you to stay within your budget.

Skip the homecooked meal.

As stores begin to reopen, many restaurants are still delivering food. Order in to support a local establishment as they spread their wings again.

Tip generously.

Your tip may or may not directly benefit the store, but it will show your appreciation to delivery drivers and staff, which can result in higher morale and better retention, which businesses need now more than ever.

See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

**Just ask me! It's all part of
my free, no-obligation
HomeFinder Service.**

Email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

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The Kid Scoop

Ryan (20) and Brandon (18) took a big plastic tarp about 30 feet long and spread it out on the grass. They took the water hose and soaked it down until it was entirely soaked with water. It was then time to add a bunch of dish soap all over to make one big slip and slide. They were sliding across the yard like they were on ice. They not only had lot of fun, but they got clean in the process.

"It shouldn't be easy to be amazing. Then everything would be. It's the things you fight for and struggle with before earning that have the greatest worth. When something's difficult to come by, you'll do that much more to make sure it's even harder—or impossible—to lose."

Sarah Dessen

Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
- ❑ Making the move easy on the kids
- ❑ Protect your home from burglars
- ❑ How to show your home
- ❑ Things you should know about moving
- ❑ How to stop spending money on rent and own a home instead

How to Order:

- Call/Text Dan at 480-390-5380
- Go to Dan's website at www.PlanYourArizonaMove.com
- E-mail Dan at danazhomes4sale@hotmail.com

Go Green: Recycle This Newsletter!
*After you've enjoyed my newsletter, please recycle it by
passing it along to a family member, friend, neighbor or coworker.*

No Phishing Allowed

We have all spent extra hours online over the past few months and you're probably being extra careful with your personal information. However, determined criminals can "phish" for information. The *Norton* website shares these clues to help you spot a scam and keep your data safe:

- **Carefully consider requests for personal information:** Government agencies and legitimate organizations won't ask for your Social Security number, passwords, or other private details via email.
- **Avoid untrustworthy links:** You can determine where a link is actually going by hovering your mouse over it and looking at the website address, or the URL. Many times, you'll be able to tell that it's not a legitimate online destination. On the other hand, some scammers can create very realistic looking destination URLs, so be cautious and delete the link in case of any doubt.
- **Grammatical Mistakes:** Errors in spelling, punctuation and grammar are telltale clues of a phishing attempt. Again, delete the message immediately.
- **Generic Greetings:** "Dear sir or madam," or "To whom it may concern," means that the sender has no idea who you are. That doesn't mean it is an attempt at phishing, but you should probably take a closer look at the correspondence.
- **Requests for Instant Action:** Phishing scams will insist that you respond immediately. Don't panic; just delete the message.



What You Should Know About Strollers

Strollers are important, but too often parents put their kids in strollers at an age when they're able to walk. This is not good, and it could even lead to obesity, research indicates.

Although strollers are fine in shopping malls or on busy sidewalks and actually help to protect the child, it's not prudent to overly rely on them. Too much time in the stroller will only teach children that it is better to ride than to walk, says Dr. Joel Steinberg, professor of pediatrics at the University of Texas Southwestern Medical Center at Dallas. Obesity rates, he said, which have been climbing for children and adults, now seem to be affecting those under the age of four. Many pediatricians say they've seen a noticeable increase in the weight of preschoolers. Because nobody gets obese overnight, poor examples learned at an early age are not good, the research indicates.



– Adapted from the *Los Angeles Times*

Brian says...

"My wife and I recently completed two very successful transactions (buying and selling) with Dan and couldn't possibly be happier with the process and the outcome. Dan was referred to us by our prior agent, a family friend that moved to the east coast during our search process. He could not have made a better recommendation. Dan was extremely professional, proactive and attentive to our needs and wants with respect to both transactions. He was always available to meet our schedules, worked tireless hours on our behalf, never missed a detail, and offered constructive solutions when the inevitable bumps in the road appeared along the way. We had extremely high standards and specific criteria with respect a new home, and high expectations with respect to our existing home. As a result of Dan's expertise and hard work, we were able to find our dream home and quickly sell our existing home, closing both transactions within three weeks of each other. We highly recommend Dan and are certain you'll never anyone better to represent your interests!"

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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