#### **NEWS FROM YOUR REAL ESTATE CONSULTANT FOR LIFE**

You may e-mail me at: danazhomes4sale@hotmail.com

# Life Stuff

News To Help You Save Time And Money

July 2019

### An Irreplaceable Summer

Daniel was a very clever boy who liked school well enough but was happy to be on summer vacation. With July half over, his mom reminded him that he was supposed to be reading every day. She suggested that he take the assigned summer book over to his Grandma's house and read to her, thinking that it would benefit both of them.

A week later, Daniel still had not started his reading. That night, at bedtime, his mother sat on the edge of his bed and asked him three questions: Who won the World Series thirteen years ago? Who is the wealthiest person in the world? Who has been given the Pulitzer Prize in the last five years? Daniel could not answer her.

She then asked him a second set of questions: Who is your favorite teacher? What makes Ryan your best friend? What is the best thing about Dad? In answering those questions, Daniel ended up talking with his mom for almost an hour.

As she finally tucked her son into bed, Daniel's mom told him: "Applause dies, awards tarnish and

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celebrities come and go. However, the people who matter stay with us forever. Appreciate your teachers, love your friends and enjoy spending time with family while they are still around because those are the people who make you who and what you are—they are irreplaceable."

The next morning, Daniel grabbed his bike helmet and practically flew out of the driveway. That fall, when he was inevitably asked to write an essay about what he did on his summer vacation, he wrote about how he spent all of August talking with his Grandma. It was the best vacation of his life.

~ Dan

"Do you wait for things to happen, or do you make them happen yourself? I believe in writing your own story."

-- Charlotte Eriksson

### **Wilderness Survival Tips**

Could you survive being lost in the woods? People all over watched the news coverage in March 2019 when two sisters ages 5 and 8 survived almost 48 hours alone in the wilderness. According to the girls, who are both comfortable campers and hikers, they survived because they used the survival skills that they had learned from their local 4H club.

As soon as they realized that they were lost, they found shelter from a fallen branch, started a fire and huddled together for warmth. They kept up a constant flurry of noise, singing nursery rhymes in the hopes that someone would hear them and stayed positive so that fear wouldn't get the best of them.

The girls followed the four basic tips you should follow if you find yourself lost in the woods. If you have a hiking or camping excursion planned, commit these tips to memory and make sure that any young children in your camping party know them as well:

**1. Shelter in place**. When you realize you are lost, stop and don't go any further. Stay where you are and look for a tree, bush or brush that can be gathered to create a barrier against the elements or other areas of the landscape where you can take shelter.

#### **July Quiz Question**

**Q:** Cats are feline; dogs are canine – what are bears?

Everyone who texts, emails, or calls in the correct answer by July 25th will be entered into a drawing for two free Harkin's movie tickets.

(480) 390-5380 danazhomes4sale@hotmail.com

#### June Quiz Answer

**Q:** What number is three more than 1/5 of 1/10 of 1/2 of 5000?

**A**: 53

A winner was not able to be chosen yet due to printing deadlines.

- **2. Stay warm.** It's always best to have an idea of the terrain and climate you'll be exploring so you can dress in the appropriate layers of clothing. When you venture outdoors you should be prepared for the elements and have protection in case the weather changes.
- **3. Be visible and audible.** Wear bright clothing to set yourself apart from your surroundings. Carry a flashlight, mirror and other personal objects that you can use to create a signal or mark your location. Bring a whistle or some other item that can make noise and lead help to you.
- **4. Keep your wits about you.** You'll probably be scared, but don't allow yourself to panic. Stay positive and mindful of your surroundings and believe that there are people out there looking for you, because someone probably is.

## The Kid Scoop

Brandon (17) is volunteering at St. Vincent de Paul this summer. He helps stock the shelves and puts together the food boxes.

Ryan (19) is planning to get a rental place near ASU with a few friends. Who will clean the toilets and do the dishes? Not our concern! ©

## UP CLOSE AND PERSONAL

Have you ever made a big purchase and thought, "Why did I do that?" When Kim and I were engaged, we went to a warehouse supply store called Consumer Plus. We took a tour and they showed us all of the great prices we could buy things for (if we were a member). We could get discounted prices on everything from furniture to flooring to kitchen supplies to cleaning supplies and more (if we were a member). We could even order our wedding invitations (if we were a member). Wow, just think how much we could save on our wedding invitations alone (if we were a member). So, we did what everyone else did to become a member; we paid them \$1,500. I don't think our calculators were working that day to see just how much we were going to save on our wedding invitations compared to the \$1,500 membership fee. We were just excited to save money on everything we were going to buy! So, after the excitement wore off (about 5 minutes later), we thought, "Why did we do that?" We did end up buying our wedding invitations there, but that was it. Now, in our defense, there was no such thing as Google back then where we could have just looked it up to see if it was a good idea or not. Since that time, I've limited my membership to stores to......just Costco. After playing it conservative for many years with the Gold Star membership at Costco, we decided to take the risk and go all out and upgrade to their Executive Membership. Anything more than that might have led to sleepless nights thinking back to those Consumer Plus days.

Have an awesome month!

Dan

## **Cutting the Commute**

Just a quick note to let you know how I can help you or anyone you refer to me.

Kevin decided it was time to sell his townhome that Dan had helped him purchase 18 years ago. He had been thinking of making a move for quite some time. He wanted to get closer to his school where he teaches 3rd grade. Commuting nearly 90 minutes each day is time that could be spent doing other things. When Dan took Kevin out to show him some potential homes closer to his work, Kevin looked out the window of one we were viewing and said, "There's my school." It was about two blocks away! Talk about cutting down the commute time. This is the home Kevin ultimately bought. Not only was it the location he wanted, but the inside was fully remodeled with a new kitchen, updated baths, flooring, and paint. All Kevin needed to do was move in. And, he went from about a 45 minute driving commute to a 5 minute walking commute. Just think how much more time Kevin will have to grade papers and plan lessons now. He'll even get to sleep in a little extra and not be late for school.

If you know someone who is wanting to spend more time off the road and move closer to work, just have them call me at 480-390-5380. I would be happy to help them just like I helped Kevin.

### **Funny Beans**

A teacher asked her students to use the word "beans" in a sentence. "My father grows beans," said one eager girl. "My mother cooks beans," said the boy sitting next to her. A third student calmly offered his view: "We are all human beans."

## Look How Amazing Your Brain Is!

Here's an interesting experiment in brain function, sometimes used to test if a person has mental deterioration. Warning: if English is not your native tongue, you may naturally have problems with this exercise.

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#### **Client of the Month**

Congratulations to Glenna on the sale of her home!

This was the 7th transaction I have helped Glenna with over the years.

Thank you Glenna for your continued trust! You are truly a joy to work with each and every time.

#### **Take Action**

To get in shape and stay in shape, you don't need to do everything at once. Put one or two changes into practice, such as controlling your portion sizes or cutting back on added fats and sugars in your food choices. When you feel comfortable with your progress, try something else.

Add physical activity to your day. Nice weather makes it easy to get outdoors and get your recommended amount of daily physical activity. These activities can count toward your day's total exercise:

- Go for a brisk walk during your lunch hour or after dinner.
- Take the stairs instead of the elevator or escalator whenever possible.
- Skip the drive-thru car wash and wash the car yourself.
- Engage your green thumb by doing some gardening. Consider growing your own fruit, vegetables and herbs.
- Walk in place while watching TV.
- When possible, ride your bike to school or work or use it to run errands.
- Plan an active family vacation or a weekend outing.

## The Dog Scoop

If we ever want to play hide and seek with Buckley, we just have to press the smoke alarm button when it's his turn to hide.

Like good eating habits, regular physical activity needs to be part of everyone's healthful lifestyle. Remember, your goal is to make changes gradually so you can stick with them and won't have to repeat this process next year.

Did you know....... "The quick brown fox jumps over the lazy dog" contains every letter in the English language?

## Not Your Usual Safe Deposit Box

Looking for someplace to hide a precious heirloom? Try some of these quirky places:

- **Bookcases.** Many bookcases have a few extra inches of space beneath the bottom shelf, hidden behind some molding. Remove the molding and store valuables there.
- **Ironing Boards.** You can hide important documents between the board and the padding. Also, the hollow area inside the legs (pull off the rubber or plastic pads) can be used to store rolled-up cash or small items.
- **Spice Jars.** Pour the spice into a bowl, then coat the inside of the jar with glue. Refill the jar, then empty it again. Make sure the jar looks like it's full of oregano (or whatever you used) and place money, credit cards, or other valuables inside.
- **Trash Cans.** Place important items at the bottom, then use a liner to conceal them.
- Vents. Your heating and air-conditioning vents can make useful hiding places.
- The Hamper. Nobody likes to dig through dirty laundry... not even thieves.

#### **Summer Pie**

Nothing says summer like a berry pie! You might want to bake this in the cool hours of early evening and enjoy it warm as a late-night snack.

#### Ingredients:

#### Pie Crust:

2 1/2 cups all-purpose flour plus extra handful

1 teaspoon salt

2 tablespoons sugar

2 sticks unsalted butter

6-8 tablespoons ice water

#### Pie Filling:

4 cups fresh berries

3/4 cup sugar

1/4 teaspoon salt

1/2 teaspoon cinnamon

#### **Directions:**

Preheat oven to 375 F or 190 C. Make pie crust by mixing all dry ingredients, then adding butter until the mixture resembles cornmeal. Slowly add ice water, one tablespoon at a time until just blended. Gather dough into a ball, roll out onto the extra handful of flour and form into a pie pan. Loosely mix all the ingredients for the pie filling, then pour into crust. Bake for about 50 minutes or until the crust is golden brown. Enjoy with a friend!

## See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Text or email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

(480) 390-5380 danazhomes4sale@hotmail.com

### **Free Reports**

- How to beat other buyers to the best listings
- Five powerful buying strategies
- Seven different reasons to own your own home
- Ten simple steps to ensure your home sells at top dollar
- □ The nine most deadly mistakes you can make when selling your home
- How sellers price their homes
- Making the move easy on the kids
- Protect your home from burglars
- How to show your home
- Things you should know about moving
- How to stop spending money on rent and own a home instead

#### **How to Order:**

- Call/Text Dan at 480-390-5380
- E-mail Dan at <u>danazhomes4sale@hotmail.com</u>
- Go to Dan's website at www.PlanYourArizonaMove.com

Go Green: Recycle This Newsletter!

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

## **Night Owls & Early Birds**

The early bird gets the worm... as well as other benefits, according to a story on the New York Post website. A survey of sleep habits involving 2,000 people found that self-identified early birds generally make more money, are more likely to work in an office setting, and describe themselves as happy. They're also more likely to be married with children in their home.

On the other hand, night owls are typically shy and sarcastic, more likely to believe in ghosts and are more often single.

Both groups actually sleep about the same amount— seven hours a night for early birds and six hours for night owls. However, early birds are light sleepers and they tend to feel more well-rested.



## **How Early Farming Affected Language**

Scientists from the University of Zurich have a theory: the words we use today are heavily influenced by the rise of farming some 6,000 years ago. The scientists working on the study explain that when humans eat tough food, such as game meat, their jaws shift to remove an overbite as they grow up. When they chew softer foods, the overbite remains. Having that overbite allows us to make the "f" and "v" sounds, (called labiodentals) more easily. In other words, having access to softer foods changed how our jaw structure affects speech.

Linguists studying the evolution of language have found that labiodentals began to increase around the world over the past 6,000–7,000 years, especially when milled and dairy products became more common due to farming. Computer simulations support the theory, showing that the shift from an edge-to-edge bite to a slight overbite makes it easier to pronounce labiodental sounds.

### **Unique Vacation Ideas**

Thinking of taking a summer vacation? Check out these top trends for vacation plans!

- Unique accommodations, including RVs, castles, luxury tents, islands and treehouses.
- Hotels with unusual offerings such as art classes for guests and pet-friendly accommodations.
- Food tours of a particular region or type of cuisine with personal instruction from a local chef so you can duplicate delicious dishes when you get back home.
- Wellness vacations with limited access to technology, a focus on personal nutrition rather than indulgence and scheduled time with a personal trainer.
- Packages that promise a new skill such as learning how to surf or a few weeks dedicated to a language immersion program.

Bill and Vivian say...

"Your experience and advice with structuring offers, negotiating with sellers/agents, and executing on all the steps associated with getting to close were extremely helpful in making what could have been a very stressful process flow very smoothly for us."

See over 100 more rave reviews from actual clients at <a href="www.PlanYourArizonaMove.com">www.PlanYourArizonaMove.com</a>. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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Life Stuff
Dan Kilde
RE/MAX Infinity
2450 S. Arizona Avenue #1
Chandler, AZ 85286
480-390-5380
danazhomes4sale@hotmail.com