

Life Stuff

News To Help You Save Time And Money

April 2019

The View from the Back of the Room

A world-famous scientist was being driven to a university where he was scheduled to give a lecture. During the drive he confided to his chauffeur: "I'm not sure how interesting I can make this talk. I'm getting a little bored with giving the same lecture at every campus we visit."

"I have an idea," said the driver. "I've been listening from the back of the room each time you've given this lecture and I know the material pretty well by now. Why don't we trade places? I'll take your notes and give your speech, and you can sit in the back of the room and relax— besides, it might be fun for you to watch everyone."

"I'll take you up on that offer," replied the scientist. Before they arrived at their destination, the pair stopped at a coffee shop and traded clothes. The scientist then drove while the chauffeur reviewed the lecture notes from the backseat.

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PlanYourArizonaMove.com**

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The driver was able to pull off the lecture with no problem, but several minutes into the Q&A portion of the presentation, a student asked a rather complicated question.

The driver, standing confidently at the podium, maintained his composure as he said, "The answer to that question is so simple that I'm going to let my driver, seated in the back of the room, answer that for you."

Upon having the students all turn to him for the correct answer, the scientist realized how grateful he was for his position. Sometimes a change of perspective is all we need to see our life through others' eyes.

~ Dan

April Fish!

Across the world, there are several variations of playing an April Fool's joke on a good-natured friend, co-worker, or family member.

Although the exact history of where the tradition originated is unknown, the most likely answer appears to date back to when the Julian Calendar was updated to the Gregorian Calendar. When the start of the New Year switched from March to January, April "fools" could be tricked into believing it was a new year.



Whether or not that story is true, the fun of playing a practical joke is enjoyed in countries all over the world on April 1. Here are just a few variances on the tradition:

- In France, you are an "April Fish" if you are young enough to fall for a trick.
- Similarly, sticking a paper fish to someone isn't uncommon in Italy.
- In England and Ireland, tricks are only played in the morning; to play a trick on someone after noon is considered bad form.
- Newspapers in Norway and Sweden often publish a hoax story among the real news to have fun by fooling the general public.
- The Portuguese sprinkle a little flour on each other's backs so foolish tricks won't "stick" to anyone as they go about their day on April 1.
- In Scotland, April is begun with a "Gowk" being given a letter or note to drop off with a friend. The contents of the letter instruct the recipient to deliver it to someone else, and so on, throughout the day, rather like a human chain letter.

April Quiz Question

Q: *What is the name for a group of frogs?*

Everyone who texts, emails, or calls in the correct answer by April 25th will be entered into a drawing for two free Harkin's movie tickets.

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March Quiz Answer

Q: *What is the only U.S. State with a Spanish motto?*

A: *Montana*

Congratulations to Nancy Poweleit. Her name was drawn out of all of the correct quiz entrees, and she won 2 free Harkin's movie tickets!

Want to Easily Find Other Local Businesses That Give Outstanding Customer Service?

Call me anytime for a referral to these services and/or any other you may need:

Handyman
Sprinkler Repair
Garage Doo
Painter

Drywall
Pest Control
Probate/Estate Planning Attorney
Sunscreens

Pool Service
Air Conditioning
Roofer
Locksmith

UP CLOSE AND PERSONAL

Kim was trying some different soup recipes during lent. She made a new tomato soup in the crock-pot. The first tomato soup recipe she tried was not real red in color and had sort of a bitter taste. We all agreed it wasn't really good. The next looked a lot better and tasted more like tomato soup. We all thought this one tasted pretty good. We had some leftover so she put it in the fridge to have another time. The next day I was getting some lunch and thought I would have some of that tasty tomato soup. So, I warmed it up and started eating it. It didn't seem to have quite the flavor from the night before, but I finished all of it. Later Kim came home and asked why I didn't have the leftover soup to eat for lunch. I said I did have the leftover soup. She said, "No you didn't, it's right here in this glass bowl." I said I ate the soup that was in the Tupperware. She said, "That wasn't soup, it was tomato sauce!" I said, "Is that why my stomach doesn't feel very good?" Next time I'll be more suspicious and be sure to double check all of the containers before making my selection. I sure hope she doesn't ever fill up a container full of Tabasco sauce and put it in the fridge. That would be some really "hot" soup!

Have an awesome month!

Dan

How Close Can You Get?

Just a quick note to let you know how I can help you or anyone you refer to me.

David and Tiffany bought a home thru Dan last year, and now it was time to sell their previous home. David's parents were living in the home, as they had been renting it for the past year. The first order of business was to find David's parents a home, and then coordinate that closing with the sale of David and Tiffany's home. David and Tiffany didn't want their home to be vacant too long without any rental income. This can be one of the trickiest parts of real estate when trying to time two different sales. No pressure, right? So, Dan started looking for a home for David's parents, and not long after, they found the perfect home. Step one complete. It was then time to get David and Tiffany's home on the market. Three days after going on the market, we had their home sold. David and Tiffany's home was set to close three weeks after David's parents closed on their home. That allowed David's parents some time to get some work done on their new home before they made the move. The day before David and Tiffany's home closed, David's parents made the move to their new home. The timing was seamless. There was no rental income loss with a vacant home, and David's parents had some extra time to get some work done on their new home before they needed to move. That was a true win-win for everyone.

If you know someone who is trying to time the sale of a home along with a purchase, just have them call me at 480-390-5380. I would be happy to help them just like I helped David and Tiffany.

Eat Your Veggies

Even the ripest apple or the leafiest lettuce can carry dirt and unsafe bacteria that needs to be thoroughly washed off before it's safe to eat. Follow these tips for making sure your produce is safe to eat:

- **Start with a clean slate.** Wipe down your kitchen counter, scrub your knives and cutting boards, and wash your hands before cleaning your food.
- **Water is best.** Use cool water (no soap!) and wash for 30 to 60 seconds in most cases.
- **Wash peeled food, too.** Dirt and microbes can hide in the outer crevices of such fruits like oranges and bananas. Even though you don't eat the skin, washing it prevents the spread of harmful bacteria through contact with your fingers.
- **Don't wash and store.** Wait until you're ready to eat the item in question. If you wash it and then stick it in the refrigerator, it will retain moisture and spoil faster.
- **Use a brush.** For firmer fruits and vegetables such as apples and potatoes, a stiff vegetable brush can do a good job of removing dirt and particles you don't want to eat.

On This Date...

April 23, 1564/1616- Shakespeare's date of birth/death.

April 30, 1789- George Washington became the first U.S. President of the United States.

April 4 1887- Susanna M. Salter became the first female mayor in the United States (Argonia, Kansas).



The Kid Scoop

Ryan (19) has just about a month left of school and will have completed his first year of college.

Brandon (16) has been driving quite a bit and doing really well. I have not lost any more hair riding with him.

WELCOME NEW CLIENTS

Here are some repeat and new clients who recently became members of my "Real Estate Family." Welcome to you all!

+ John and Sue Gibbons

(Referred by David and Tiffany Jones)

+ Elmer Fan

(5th time client)

+ Adela Stanton

(Referred by Jonathan and Karen Mouer)

+ Chang and Alice Xu

(4th time client)

+ David and Tiffany Jones

(2nd time client)

Thank you all for your trust and support and allowing me to be able to work by referral instead of advertising.

How to Plant a Great Herb Garden

If you love having fresh herbs at your fingertips, here are a few suggestions on setting up an herb garden you will use and love:

- Plant your herb garden as close to the kitchen as you can manage. Your herb garden can be grown in a series of containers if that helps you locate it where it will be most convenient. If you have to go to too much trouble to get to and pick the herbs, you won't use them as much.
- If you want to get the most pleasure you can from your herbs, plant them along walkways and where people will brush up against them. They won't release their fragrances until something brushes or bruises them.
- Make sure to place your marjoram, parsley and thyme along borders. These plants only grow a few inches high and will get lost among taller plants.
- Dill, tarragon and coriander grow up to two feet high. If you have a walkaround garden, the center is the best place. If your garden is up against a wall or object, then you'll want to place these plants at the back of the garden.
- Grow bay leaves and rosemary in clay pots just beneath the soil of your garden. When the weather turns cold, dig them up and take them inside. They'll continue to grow and you can enjoy their fragrance and flavor year round.

See An Interesting Home?

No need to wonder about the price or call a high-pressure sales agent who will make you feel obligated. I can send you the information quickly and easily for any house, listed or sold, anywhere in town.

Just ask me! It's all part of my free, no-obligation HomeFinder Service.

Text or email me or leave the address on my voicemail, anytime, 24 hours a day, and I'll mail or email all the information on that listing within 24 hours.

(480) 390-5380
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Client of the Month

Congratulations to **Chang and Alice Xu** on the purchase of another investment home.

Thank you for your trust in allowing me to help represent you in another home purchase.

- Remember some herbs spread (like mint, wild marjoram and tarragon). Each year they'll take more and more room. To contain their growth, confine their roots by burying them in a section of stovepipe. The pipe will keep them from spreading.
- Cut your herbs just before they flower for optimum flavor – that's when their oils peak. If you're going to store your herbs, it's best to cut them midmorning on a sunny day.
- Store your herbs by freezing or drying, or in oil or vinegar. You can use the oil and vinegar as seasonings when you cook and in salad dressings.
- If you have refrigerator space, keep your dried herbs there, as they'll keep better.

Free Reports

- ❑ How to beat other buyers to the best listings
- ❑ Five powerful buying strategies
- ❑ Seven different reasons to own your own home
- ❑ Ten simple steps to ensure your home sells at top dollar
- ❑ The nine most deadly mistakes you can make when selling your home
- ❑ How sellers price their homes
- ❑ Making the move easy on the kids
- ❑ Protect your home from burglars
- ❑ How to show your home
- ❑ Things you should know about moving
- ❑ How to stop spending money on rent and own a home instead

How to Order:

- Call/Text Dan at 480-390-5380
- Go to Dan's website at www.PlanYourArizonaMove.com
- E-mail Dan at danazhomes4sale@hotmail.com

Go Green: Recycle This Newsletter!

After you've enjoyed my newsletter, please recycle it by passing it along to a family member, friend, neighbor or coworker.

The Truth Was Really Out There

A series of UFO sightings in the 1950s that sparked interest in flying saucers may have an explanation: the CIA. The agency released a document describing top-secret tests of the high-flying U2 spy plane during that time, and in this case, fact is more normal than fiction.

Because the U2 flew at higher altitudes than any other known airplanes, pilots and others who spotted the test flights may have believed that they were seeing machines from another world. The CIA estimates that half of all UFO reports during the 1950s and 1960s were actually sightings of the U2 in flight.

The Dog Scoop

Buckley always licks his chops when we get ready to feed him. It never fails. As soon as he sees the food container come out, the next thing he does is lick his chops.

Recycling Milestones

Recycling isn't a new idea. Here are a few milestones in humanity's effort to cut back on waste:

1690— The Rittenhouse family of Philadelphia opens a mill for paper recycling.

1897— New York City provides the first recycling center in the United States.

1904— Recycling centers for aluminum open in Chicago and Cleveland.

1968— U.S. aluminum industry begins recycling discarded aluminum cans.

1970— College student Gary Anderson designs what became the common symbol of recycling, three arrows revolving around each other in a continuous loop.

1986— San Francisco meets its goal of recycling 25% of commercial and residential waste.

1995— "Single-stream" recycling is introduced in California.

2007— *Staples Canada* collections top 564,000 kilograms of single-use batteries and 110,000 kilograms of rechargeable batteries to date.

Clever Jokes to Share

Q. What do you get when you cross a fish with an elephant?

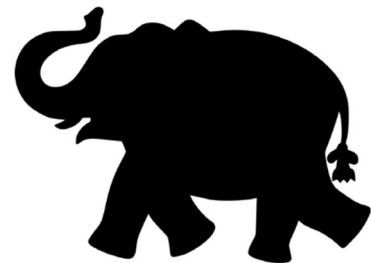
A. Swimming trunks.

Q Why aren't dogs good dancers?

A. Because they have two left feet.

Q. What has hundreds of ears, but can't hear a thing?

A. A cornfield.



Elmer says...

"Everyone in my family has relied on Dan for our real estate transactions for the past six or seven years. Last month I reached out to him again when I suddenly needed to find and purchase a replacement property in a very short time. Dan really went above and beyond for me, patiently showing me at least ten homes over two weeks, offering his unbiased and well-informed thoughts on each. He never pressured me to purchase a property I didn't care for. When I finally decided to make an offer, Dan acted swiftly and decisively to make sure my offer was accepted the same day. He communicated with me constantly as he assisted me in filling out the paperwork, hiring a home inspector, negotiating repairs with the seller, and so on. Even after closing, he continues to check in periodically, and he always responds promptly and cheerfully when I have questions for him. If you're thinking of buying or selling a home, I can't recommend Dan highly enough."

See over 100 more rave reviews from actual clients at www.PlanYourArizonaMove.com. Just click the "True Stories" link at the top of the page. You can call Dan directly at 480-390-5380 or email at danazhomes4sale@hotmail.com

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